

Virgin Mobile Announces First Consumer Trial of Zi Corporation's Qix™ Technology

Submitted by: Big-mouths PR

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Trial of Innovative Service Discovery Engine and its Effects on Service Usage and ARPU

March 14, 2005 – Virgin Mobile and Zi Corporation today announced the first consumer trial of Zi's newly launched Qix technology. Qix (pronounced "quicks") is an innovative mobile service discovery engine that combines predictive text and content indexing to enable rapid discovery of contacts, features and services on a mobile smart phone.

Qix provides for the first time an intuitive, fast search index for a mobile user, in the same way that an internet search engine like Google or Yahoo helps web surfers find what they are looking for. Qix will be bundled with Virgin Mobile's Nokia 6630 handsets during spring 2005. The trial will compare service usage and ARPU between subscribers with and without Qix-powered smart phones.

Qix significantly reduces the number of key presses needed to use a phone, thereby enhancing the user experience for the subscriber and simultaneously driving service usage and adoption resulting in greater Average Revenue per User (ARPU). Over time, Qix's interactive memory remembers new user data, including new URL bookmarks and called numbers for future presentation. It also tracks frequently used personal selections over time and then presents them with priority over other information, providing easy access to favourite items of the user.

Graeme Hutchinson, Sales & Marketing Director at Virgin Mobile, said: "One of the biggest challenges we face is to entice customers to start using the plethora of features and services

more-

on their phones, and to use them frequently. We believe that the Qix technology will make all mobile services easier to find and use."

"As the first completely intuitive service discovery engine, this carrier trial with Virgin Mobile is an important milestone for Qix and a key opportunity to gather first-hand consumer feedback on our product," said Glen Morgan, senior vice president of global sales and marketing for Zi. "In order to create the ideal customer experience, Zi invested in significant focus group testing when we developed Qix. We are confident that this trial will reinforce our findings and belief that Qix will drive service adoption and subscriber ARPU."

The trial will utilize the Symbian OS version of Qix.

About Qix

Qix is a compelling new service discovery engine that sits on top of user-platform environments and operating systems. Qix provides a quick and easy method for accessing a phone's full set of features,

applications and services without having to remember where and how to find them via a phone's built-in menu structure. Qix intuitively accesses a phone's features directly from the idle/dialing screen using the standard keypad. Visit www.zicorp.com/qix for more product information.

About Zi Corporation

Zi Corporation (www.zicorp.com) is a technology company that delivers intelligent interface solutions to enhance the user experience of wireless and consumer technologies. The company provides device manufacturers and network operators with a full range of intuitive and easy-to-use input solutions, including: eZiText® for one-touch predictive text entry; eZiTap™ for intelligent multi-tap entry, Decuma® for natural handwriting recognition and the new Qix™ service discovery engine to enhance the user experience and drive service usage and adoption. Zi's product portfolio dramatically improves the usability of mobile phones, PDAs, gaming devices and set-top boxes and the applications on them including SMS, MMS, e-mail and Internet browsing. Zi supports its strategic partners and customers from offices in Asia, Europe and North America. A publicly traded company, Zi Corporation is listed on the Nasdaq National Market (ZICA) and the Toronto Stock Exchange (ZIC).

About Virgin Mobile

Virgin Mobile Holdings (UK) plc, the UK's largest mobile virtual network operator, is majority owned by Sir Richard Branson's Virgin Group and uses T-Mobile's network. Since its launch in November 1999, Virgin Mobile has attracted more than five million customers. Virgin Mobile employs approximately 1,400 staff at three sites, Trowbridge, London and Daventry, and has an outsourced customer service centre operated by approximately 200 staff in Middlesbrough. It has been voted one of the top 50 places to work in Britain for two years running in an annual Financial Times survey and is ranked in 72nd place in 'The Sunday Times 100 Best Companies to Work For' 2005 list.

Virgin Mobile's customers are considered the most satisfied in the pre-pay sector according to a recent UK survey by market researchers JD Power and Associates.

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