BRITISH SUGAR CHOOSES REDLINE NETWORKS TO ACCELERATE ITS PEOPLESOFT ERP APPLICATION

Redline Networks (www.redlinenetworks.com), a company that designs and manufactures network appliances that maximise the performance, availability and security of Web-enabled applications, today announced that British Sugar (www.britishsugar.co.uk), the biggest supplier of sugar to the UK market, has chosen its E|X application front end to improve the performance of its browser-based PeopleSoft Enterprise One ERP system. The E|X appliance has helped speed up web application response times by up to 50% and has also given users a more consistent and reliable experience.

British Sugar started using the PeopleSoft Enterprise One ERP system in April 2004 to take care of a number of key business processes within the organisation such as supply chain management, invoicing and inventory etc. As with any new system, there were a number of teething problems to be addressed, and the greatest of these was the connectivity and performance of the application for 200 users at ten remote sites.

A technical spokesperson at British Sugar, said: "The connectivity and performance issue for our remote sites using the browser-based Enterprise One system remained an issue, despite efforts to improve the system."

British Sugar's Server Team first looked at Redline Neworks E|X product when it was recommended by a colleague; having reviewed the product's capabilities, the team started use of the Redline appliance in November 2004.

"Redline Networks had the box installed and running within 30 minutes," said the British Sugar spokesperson. "The administration and management needed from us has been minimal, we simply had to configure our user accounts so they went through the Redline box and it has been working reliably and consistently since then."

According to tests carried-out by British Sugar, the Redline E|X appliance has speeded web server response times in some cases by up to 50%, and as it also allows users to avoid being 'hung' whilst they are transferred to different parts of the system, they have a more consistent and seamless experience.

"Using the E|X appliance from Redline Networks has helped us to improve the performance of the Enterprise One system," said the British Sugar spokesperson. "In the future we plan to use the E|X to provide caching functionality and to speed up the performance of other browser based applications that we are using."

Paul Judd, UK & Ireland Country Manager of Redline Networks, said: "Many companies using complex, browser-based enterprise applications, such as ERP systems, find that their existing infrastructure cannot cope with the extra demands being placed upon it and only expensive remedial action can address the issue. Using Redline's E|X appliance, this expense can be avoided while reliability is enhanced and IT running costs significantly reduced."

The Redline E|X application front end increases efficiency and performance of data centre resources by enabling web-based enterprise applications - such as Siebel, PeopleSoft, Lotus iNotes, SAP and custom web applications - to perform better. The appliance can be installed in less than one hour and can speed application access by a factor of 2 to 10 times, double network bandwidth efficiency to branch offices and remote users, increase enterprise application serving capacity up to 5 times and provide immediate network and application security. The appliance is available immediately through Redline's UK channel partners.

About Redline Networks
Redline Networks designs and manufactures network appliances that maximize the performance, flexibility and scalability of Web-enabled enterprise data centres. The company's family of E|X application front ends, deployed at corporate data centres, and T|X Web I/O processors, used by Web sites, enable users to control and customise any HTTP-based environment while reducing infrastructure cost and complexity. Redline is a privately-held company based in Campbell, California. For more information on Redline and its products, visit http://www.RedlineNetworks.com

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