

# Equinet NetPilot Achieves Checkmark Certification For Three Core Features; Exceeds Specification For Unified Threat Management (UTM)

Submitted by: Speed Communications

Thursday, 31 March 2005

---

EQUIINET NETPILOT ACHIEVES CHECKMARK CERTIFICATION FOR THREE CORE FEATURES; EXCEEDS SPECIFICATION FOR UNIFIED THREAT MANAGEMENT (UTM)

31 March 2005, Swindon, UK – Equinet, the internet security gateway and caching specialist, today announced that its NetPilot internet security appliance is the first to achieve Checkmark certification for three key security functions, namely firewall, virtual private network (VPN), and anti-virus. Equinet's NetPilot offers small and medium sized business the broadest level of internet protection.

Checkmark certification is an industry wide benchmark operated by West Coast Labs, the globally-recognised independent laboratory, and is designed to give users clear and unambiguous facts about the performance of networking products.

Anti-virus protection and firewall are two of the key components of the newly identified Unified Threat Management (UTM) sector as defined by industry analyst IDC. UTM products must have firewall, network intrusion detection and prevention, and gateway anti-virus functionality.

"Without formal independent accreditation such as Checkmark, security solutions are worthless. End-users have no clue whether a device will adequately protect a network. Checkmark accreditation offers the assurance that the product is high quality and it separates bona fide manufacturers from the cowboys who make tenuous claims about their products," said Bob Jones, managing director, Equinet.

NetPilot is the only internet security gateway appliance available on the market that has three Checkmark certifications in one device and exceeds the compliance requirements for UTM technology with the addition of Spyware blocking, URL filtering, and anti-spam.

"The UTM definition is dangerous, lulling customers into a false sense of security. It omits key internet security features such as Spyware blocking, URL filtering, and anti-spam that are critical to network security for small and medium sized businesses," said Jones.

- ends -

## About Equinet

Equinet specialises in integrated, appliance-based solutions that provide cost-effective, easy, fast and secure access to the Internet.

The NetPilot range of internet server appliances for businesses with up to 500 employees are Unified Threat Management devices protecting against all Internet threats by utilising a firewall with intrusion detection and intrusion prevention capability, anti-virus, anti-spam, spyware blocking, and URL filtering software

The market-leading CachePilot content delivery and smart caching appliance makes multimedia eLearning content available to schools and businesses regardless of bandwidth constraints. CachePilot has 80% market share.

Based in Swindon, Equinet is the fourth technology start-up of serial entrepreneur Bob Jones. Visit [www.netpilot.com](http://www.netpilot.com) and [www.equinet.com](http://www.equinet.com) for more information.

Note to editors

Rhona Jack  
[rjack@equinet.com](mailto:rjack@equinet.com).  
Equinet  
+44 (0)1793 603700

Stephen Waddington  
[swaddington@rainierpr.co.uk](mailto:swaddington@rainierpr.co.uk)  
Rainier PR  
+44 (0) 20 7494 6570