

# Getronics and Halcyon sign new Software Agreement

Submitted by: Chemistry TM

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3rd May 2005: Today Getronics (formerly PinkRoccade) announced a new agreement with Halcyon Software to bring further improvements to its shared service offering through use of Halcyon's Data Centre Management Suite (DCMS). Halcyon's DCMS will be used on all managed IBM iSeries machines, including Getronics' Shared Service built around an enterprise class IBM iSeries Model 890, based in its National Data Centre in Runcorn, Cheshire.

The iSeries Shared Service was launched at the beginning of 2003 and has proved successful in delivering on-demand technology on a 'pay as you go basis' to customers who do not wish to own their own equipment and want to reduce technology ownership costs.

Clive Hyland, COO of Getronics UK, said: "Our best practice ethos means we are committed to continual improvement of services through agreements with best of breed solution providers. We are very pleased to be working with Halcyon as part of our service management framework."

The agreement significantly extends Getronics' use of Halcyon software, providing managed service customers with access to the full product range of systems management software, improving the scope of automation and monitoring that can be achieved, enhancing productivity as well as the quality of service delivery in general.

Use of the software is also strategically important to a number of new service offerings that Getronics will bring to the market in 2005, and underlines the company's ongoing commitment to iSeries technology, and the partnership with Halcyon.

During the first quarter of 2005 Getronics will be commencing a programme to upgrade all existing iSeries clients to the Halcyon (DCMS), which includes an Enterprise Console facility. Implementation of the latter will allow central monitoring of all iSeries systems from multiple locations thereby improving operational and support productivity, as well as providing better integration opportunities into Getronics' Enterprise Systems Management Architecture based on IBM's Tivoli solution set.

Lorraine Cousins, Managing Director of Halcyon Software, said "We are delighted to have been awarded the business by Getronics. Now Getronics is able to gain extra cost and efficiencies by using the entire Halcyon toolset; the agreement has further strengthened our well-established business relationship. We are pleased that our software and support are considered part of their team."

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## About Halcyon Software

Established in 1996, Halcyon Software is an expert in IBM iSeries and Windows® NT/2000/XP systems management software. Customers include major international corporations and large outsourcing companies that rely on Halcyon solutions to monitor and control their IT infrastructure. Halcyon has a number of international partnerships in Europe, USA and Australasia. The company is a member of IBM PartnerWorld for Developers and IBM iSeries Tools Network and is an authorised Computer Associates "CA Smart Partner". [www.halcyonsoftware.com](http://www.halcyonsoftware.com)

## About Getronics UK & Ireland

Getronics is one of the UK's leading Information and Communication Technology (ICT) companies with over 2,000 highly-skilled employees. With the recent acquisition of PinkRoccade, Getronics is now the world's largest European-owned ICT service provider with over 30 subsidiaries globally and revenues of €3bn. The company specialises in the financial services, retail and telecommunications markets.

Through integration and infrastructure management services along with best practice consultancy and education, the company helps many of the world's largest organisations to maximise the value of their technology investment. Getronics UK clients include Alliance & Leicester, AXA Technology, Barclays, BT, Clarks, Dell, Derbyshire Building Society, Discovery Networks Europe, HBoS, T-Mobile, Thomas Cook, Superdrug and Woolworths. For further information about Getronics UK and Ireland, please visit [www.getronics.co.uk](http://www.getronics.co.uk)

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