

DISUK expands in Central Europe with opening of German offices

Submitted by: Omarketing Limited

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2nd June 2005 – Northampton, UK – Data at rest encryption specialist, DISUK (www.DISUK.com) today announces the opening of its central European offices in Munich, Germany. Marcus Schmitt will lead DISUK Deutschland operations covering Germany and Austria.

Schmitt joins DISUK from business development and general management roles with various start-ups entering the German market. Prior to this, Schmitt was with Computer Associates and Océ Printing Systems. He will be responsible for educating and working with end users on DISUK's product, Paranoia2™.

DISUK's Paranoia2 is a fast, robust, 'on the fly' encryption technology that sits between the data path and the tape storage device. By using the strong encryption protocol 3DES2, it is a primary security tool for safeguarding backup tapes.

Paranoia2 meets an emerging business security need to protect data held on backup tapes. It can be sold as an infrastructure or a standalone solution, perfect for mid-market, departmental and SME sales.

Marcus Schmitt, managing director of DISUK Deutschland said on this new opportunity: "Germany has some of the most comprehensive legislation to protect individual's personal information, whether they are an employee or customer. Everyone in Germany will have personal data held on a backup tape somewhere. Once a copy exists, that data is vulnerable, unless it's encrypted. This presents an excellent opportunity for resellers to help businesses to eliminate a weak spot in their security arrangements before someone successfully takes advantage."

Paul Howard, managing director of DISUK, explains: "Marcus has a prestigious track record of working with organisations to develop sound data security strategies. He is the ideal candidate to lead our efforts in Germany. We are very excited to have him on board."

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Media contacts

Photographs and interviews available. Please contact:

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About DISUK Limited

DISUK Limited is a British company specialising in design and manufacture of data storage encryption systems for corporate, finance, government and military customers.

Founded in 2004, it is the only privately funded independent provider of data storage encryption. DISUK headquarters are in Northampton, UK and it supports global sales through a network of established data storage and security distributors.

For more information about DISUK and its encryption products, please visit www.disuk.com.

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