

Matrix Stages Converged Communications Solution For Leading Performing Arts College

Submitted by: Cohesive Communications

Thursday, 9 June 2005

Integrator provides full suite of managed services for college's voice and data infrastructure

Hook, UK, June 09, 2005: Matrix Communications today announced it has secured a three-year managed services contract with internationally renowned performing arts institute Rose Bruford College (RBC). Matrix has provided and installed a Foundry Networks backbone complementing the RBC's legacy Mitel voice solution and will continue to deliver ongoing support for the college's combined voice and data solution over the next three years.

"We needed a resilient solution that we could rely upon, but it was equally important to have support from a company that understood what we required and could match services to our needs," explained Marc Wilson, IT Manager at Rose Bruford College. "Managing risk is very important to us from an audit point of view and Matrix understands and supports our systems," said Wilson. "Matrix is clearly driven by customer satisfaction, is flexible in meeting our needs, and we are very happy that they are delivering on their promises."

Providing a range of technology-dependent BA (Hons) courses such as Multimedia Design and Music Technology (as well as other performing arts and design vocations), RBC had high performance requirements, and needed a continually supported combined voice and data infrastructure that was scalable and flexible enough to deal with the dynamic demands of its changing user base. Matrix integrated the latest evolution of advanced Foundry 10-Gigabit switching – the FastIron Edge X-Series – which is specifically designed to intelligently manage converged voice, data and video deployments. Alongside the award-winning IronView network management system, Matrix also provided an InMon Traffic Server; a unique solution able to continuously monitor all the ports in a switched network for 'always-on' application layer monitoring.

"Because we completely understand both voice and data, we give confidence to organisations like RBC who want to benefit from increased economies of scale, enhanced performance and less complex network management," said David Grant, Managing Director of Integration for Matrix Communications Group plc. "By providing ongoing managed support services, we can ensure that RBC keep abreast of their growing demands and capitalise on future converged technology evolution."

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About Matrix

Matrix is the specialist IT solutions and services integration division of Matrix Communications Group (www.mxcplc.com), a fusion of experts in information technology focused on providing tailored 'pure performance' solutions using a 'best of breed' approach.

Matrix's key areas of specialisation lie across every aspect of voice, data and security technology all of which are supported by the services division. Priding itself on its consultative process, Matrix prioritises the need to understand customer requirements and implements integration strategies that

provide excellent value and support. Matrix delivers on its promise of 'pure performance' in every aspect of hardware, software, support and service, 24/7/365, anywhere in the world.

About Rose Bruford College

Based in London, Rose Bruford College has more than 1,000 students enrolled worldwide and offers flexible study options for undergraduate and postgraduate courses.

Providing innovative vocational education of the highest standard in the professions of the theatre, Rose Bruford College recruits the most talented undergraduate, postgraduate and research students to programmes that recognise their diverse needs.

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