Fortinet the Fastest Growing Top-5 Ranked Security Appliance Vendor in Western Europe in Q1 2005, According to IDC

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Fortinet Grows Annual Western European Revenues 160%; Maintains its Leadership of UTM Market

SUNNYVALE, Calif., June 22, 2005 - Fortinet - the pioneer and market leader of Unified Threat Management and only provider of ASIC-accelerated, network-based antivirus firewall systems for real-time network protection -- today announced its entry into the top five ranking of security appliance vendors in Western Europe, with Cisco, Nokia and Juniper and ahead of Symantec, based on revenue generated in the first quarter of 2005. According to new statistics released from leading global market research firm IDC in its 1Q05 European Quarterly Security Server Appliance Tracker, Fortinet exhibited the strongest annual revenue growth of the top-five ranked vendors in 1Q05, demonstrating an increase of 160 percent (1Q05/1Q04). Fortinet was also the top-ranked revenue vendor in the Western European Unified Threat Management (UTM) category for the quarter, with 17 percent of total market share.

Fortinet is the pioneer of the UTM market place, offering its best-in-class security applications -- which include firewall, antivirus, virtual private network (VPN), intrusion prevention (IPS), antispam, Web content filtering and traffic shaping -- individually, or combined as a UTM solution. First introduced in 2002, Fortinet's FortiGate™ systems have since gained widespread market adoption, with nearly 90,000 units installed worldwide, leading to the strong revenue growth shown in this IDC research.

Oliver Harcourt, senior research analyst for IDC's European Enterprise Server Solutions research team said, "This latest report shows a healthy growth in the UTM security appliance sector, reinforcing IDC's belief that by 2008, UTM appliances will dominate the security appliance market. Data from our European Quarterly Security Server Appliance Tracker shows that Fortinet held the greatest share of this market in the first quarter, in addition to the number four ranking in Europe's total security appliance market."

"Fortinet has made considerable inroads into the security appliance market place within a very short time," said Andre Stewart, Fortinet's vice president of sales, EMEA. "The annual revenue growth confirmed by this latest IDC report shows how companies of all sizes have been quick to realize the benefits of Fortinet's FortiGate platform, placing us amongst the leading security vendors today. We believe this strong growth rate will continue and look forward to taking an even more prominent position within the top revenue rankings over the next quarters."

Fortinet's FortiGate Series of unified threat management systems deliver the highest level of security available by combining a suite of best-in-class applications that include firewall, antivirus, IPS, VPN, Web filtering, antispam and traffic shaping. FortiGate systems have been awarded certification from the Common Criteria Evaluation Assurance Augmented (EAL 4+) and NSS, and are the only security systems in the world that are certified four times over by ICSA. FortiGate systems add a critical layer of real-time,

network-based antivirus protection that complements host-based antivirus software and supports "defense-in-depth" strategies without compromising performance or cost.

For more information on Fortinet's products and services, please visit: www.fortinet.com

About Fortinet (www.fortinet.com)
Fortinet is the pioneer and market leader of the Unified Threat Management market. The company's award-winning FortiGate™ series of ASIC-accelerated antivirus firewalls, winner of the 2004 Security Product of the Year Award from Network Computing Magazine and the 2003 Networking Industry Awards Firewall Product of the Year, are the new generation of real-time network protection systems. They detect and eliminate the most damaging, content-based threats from e-mail and Web traffic such as viruses, worms, intrusions, inappropriate Web content and more in real time - without degrading network performance. FortiGate systems are the only security products that are quadruple-certified by the ICSA (antivirus, firewall, IPSec, SSL), and deliver a full range of network-level and application-level services in integrated, easily managed platforms. Named to the Red Herring Top 100 Private Companies, Fortinet is privately held and based in Sunnyvale, California.

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