

Netezza Expands Partnership With Cognos to Provide Retailers With High-Performance Enterprise Business Intelligence

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Enhanced Product Integration between Netezza Performance Server® (NPS®) System and Cognos Business Intelligence Delivers Compelling Solution

NRF 95th Annual Convention and EXPO, NEW YORK – January 17, 2006 – Netezza Corporation, the data warehouse appliance market leader, today announced it has expanded its partnership with Cognos Inc. The two companies together deliver a robust business intelligence (BI) platform that allows retailers to quickly and more thoroughly extract and analyze strategic insight from enterprise data.

Several leading retailers are already leveraging the breakthrough performance and simplicity of the NPS system to quickly and easily conduct complex analysis on terabytes of detailed transactional data. As a result of Netezza's expanded relationship with Cognos, retailers can now seamlessly leverage the strengths of the NPS system with Cognos' BI software, to streamline analysis and reporting of sales, inventory and customer data. The joint solution gives retailers access to a platform that provides a complete range of reporting and analysis capabilities while delivering greater ease-of-use and higher performance.

"Netezza has brought tremendous innovation to retailers with its data warehouse appliance, and we're pleased to strengthen our partnership with them," said Pat O'Leary, vice president of strategic alliances, Cognos. "The ability to quickly extract actionable business insight from operational and customer data is a key source of competitive advantage for successful companies. The integrated solution from our two companies will enable retailers to fully leverage their enterprise data and make better business decisions, helping them succeed."

"Retailers are particularly attuned to the business benefits that data analysis for business intelligence provides," said Jit Saxena, CEO and co-founder, Netezza Corp. "As Netezza's momentum in the retail market continues to grow, partnerships with industry leaders such as Cognos allow us to deliver more comprehensive benefits to retailers who are looking to simply, quickly and cost-effectively analyze large volumes of data."

About Netezza Corporation

Netezza is the market-leading provider of enterprise-class data warehouse appliances that deliver breakthrough performance and ease-of-use at a fraction of the cost of traditional data warehouses. The Netezza Performance Server system enables Fortune 1000 customers with terabytes of dynamic, detailed data to dramatically simplify even the most complex Business Intelligence (BI) initiatives. By architecturally integrating database, server and storage within a single appliance, the NPS system delivers 10 to 50 times the performance at half the cost of existing systems. Customers who have recognized the performance benefits of Netezza's approach include Ahold USA, Amazon.com, Cingular Wireless, CNET Networks, Epsilon, Orange UK, Premier, Inc., Shoppers Drug Mart Corporation, The Carphone Warehouse and The TJX Companies. Based in Framingham, Mass., Netezza has offices in Washington, DC, the United Kingdom and Asia Pacific. The Company is backed by leading venture capital firms, including Matrix Partners, Charles River Ventures, Battery Ventures, Orange Ventures, Sequoia Capital and Meritech Capital Partners. For more

information about Netezza, please visit www.netezza.com.

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