

## C-MI Labs and eSoft strengthen bond to embrace EMEA security demand

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Broomfield, Colo - 23 October 2007 - C-MI Labs Plc Distribution, a UK-based value-added distributor focusing on security products and solutions for all sizes of organisations, and eSoft, a leading vendor of UTM firewall, Email Security, and Web Security products, today announced a significant expansion of the partnership they initiated in August 2007. C-MI will now undertake responsibility for eSoft's sales, support and branding across EMEA, working with existing eSoft partners in the region as well as recruiting new ones.

Due to the increased demand being experienced by eSoft across Europe, the Middle East and Africa, eSoft and C-MI are taking this significant step to fuel the growth of the security vendor. The original relationship established earlier this year focused on C-MI Labs distributing eSoft's award-winning line of InstaGate™ and ThreatWall™ Security Gateways in the UK. This latest development means that C-MI will now expand the footprint from the UK to EMEA, to provide inventory for eSoft products, order fulfilment, technical support, channel development in the region and pursue marketing opportunities.

Doug Clements, Director for C-MI Labs, said: "In the relatively short time we have worked with eSoft we have found true synergy with the company and enjoyed working with its impressive security solution portfolio. By partnering eSoft, we have an acclaimed, well-priced product which is simple for the customer to install. We relish the opportunity to expand this partnership into EMEA."

Jeff Finn, eSoft's President and CEO said: "C-MI has demonstrated a deep understanding of both the security industry and the needs of resellers and customers. C-MI has quickly come up to speed on the eSoft product portfolio, both in sales and technical aspects. They have a proven track record at developing the market for security offerings. We believe this is the right relationship at the right time to aggressively expand the eSoft brand across the region."

eSoft's ThreatWall has been awarded the esteemed "SC Magazine Recommended" status in SC Magazine's September 2007 Secure Content Management (SCM) group test. In addition, its Instagate solution has recently been named Best Buy UTM product for the second straight year by the same magazine.

About eSoft, Inc.

eSoft (<http://www.esoft.com>) is a leading provider of integrated Internet security solutions offering organisations of all sizes unparalleled protection from dynamic Internet-based threats. eSoft's award winning InstaGate™ and ThreatWall™ platforms offer high-performance Deep Packet Inspection security services including Firewall, IPSec VPN, Anti-Virus, Anti-Spam, Anti-Spyware, Intrusion Prevention, Web Content Filtering, Email Content Filtering and even Web, Email, File and FTP servers.

eSoft solutions are based on purpose-built hardware platforms and optional security software modules called SoftPaks™, which are distributed and maintained through eSoft's patented SoftPak Director™ technology. Overall, the eSoft solution offers the IT manager extreme simplicity and flexibility when deploying and managing network security, resulting in less time demands on IT staff, a reduced need for in-house security expertise, and a lower total cost of ownership. eSoft's headquarters are located in

Broomfield, Colorado.

#### About C-MI Labs

C-MI Labs Plc (<http://www.cmilabsplc.com>) is a UK based distributor of intelligent IT security products and emerging technologies to the UK IT channel. Through their strategic partnerships, they provide world leading solutions and award winning products that are delivered in a variety of packages, dependant upon customers' needs. C-MI's range of enterprise solutions include: intelligent remote anti-virus management for desktops, gateways and servers; anti-spam and email filtering at the server and internet gateway level; multi-platform robust corporate security; web server and hosted application security; firewall and UTM appliances; advanced end-point monitoring and protection and data-theft prevention and advanced application control.

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