

# Compellent Enterprise Manager Simplifies SAN Management, Provides Automated Chargeback and Green IT Savings Reports

Submitted by: Touchdown PR

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Amersham, UK, 8th April, 2008 - Compellent Technologies, Inc. (NYSE Arca: CML) today announced Enterprise Manager 3.1, the newest version of its enterprise-class storage resource management (SRM) tool.

Andy Hardy, Compellent's MD of International Sales, said: "Organisations worldwide - regardless of industry or size - are facing unbridled data growth, and need tools to help better manage their storage, while minimising data centre power consumption.

"We developed new features for Enterprise Manager to address these business needs head-on; with 3.1, IT departments can rely on automated usage reporting to accurately chargeback costs to individual business units,"

added Hardy. "This new version also includes software that automates reporting for actual energy cost and carbon emission savings, providing precise data to support green IT initiatives; the latest step we're taking to extend the life of data centres with energy-efficient SAN technologies."

New features and benefits of Enterprise Manager 3.1 include:

**Storage Savings "Hero" Reports:** Translates use of technologies like thin provisioning, continuous snapshots and automated tiered storage into real IT cost savings that administrators can provide to their senior management as financial "hero" reports.

**Power Savings Report:** Creates a 'green' savings report, automatically calculating annual savings in electricity (kWhr) and carbon dioxide emissions to reinforce environmental footprint reduction initiatives.

**Storage-Based Chargeback:** Associates actual storage usage with individual business departments to enable storage cost recovery for enterprises of all sizes.

"As our data centre and virtualisation needs evolved, we needed to defray the costs by spreading them across the whole business, instead of just in the IT department," explained Brian Priebe, IT manager, BancMidwest Services Corp., a subsidiary of Mainstreet Bank. "Using Enterprise Manager, we were able to pull together a 'hero' report to rationalise our expenses and savings in just minutes, showing how we can allocate storage to each office, but only chargeback based on actual consumption. And now with the emissions reports, we no longer convert our power and cooling cost by hand; the reports calculate our carbon output and translate it into savings down to the penny, which serves as a powerful platform for cost reduction and environmental responsibility."

Enterprise Manager simplifies SAN management through automated SRM functions, such as comprehensive reports on storage costs and utilisation that enable organisations to increase data centre efficiency and easily manage storage capacity. Designed for use with Compellent Storage Center, the company's award-winning storage area network (SAN), Enterprise Manager also automates replication between multiple Compellent SANs for disaster recovery and business continuity. In addition, the integrated Free Space

Recovery utility helps improve utilisation by reclaiming file space from deleted Windows files and removing deleted blocks from overall volume size.

Compellent Enterprise Manager 3.1 is immediately available through Compellent's international network of business partners. Each application, Enterprise Manager Foundation, Enterprise Manager Reporter and Enterprise Manager Chargeback, can be purchased separately starting at approximately £850.00 (€1075.00) excluding maintenance and service. Existing Enterprise Manager customers with current support agreements can download the software at no additional cost.

For additional product information and photos visit [www.compellent.com/enterprisemanager](http://www.compellent.com/enterprisemanager) and [www.compellent.com/photos](http://www.compellent.com/photos).

#### About Compellent

Compellent is a leading provider of enterprise-class network storage solutions that are highly scalable, feature-rich and designed to be easy to use and cost effective. Compellent Technologies' principal offices are located in Eden Prairie, Minn. For more information, please visit: <http://www.compellent.com>.

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