

Quantix officially one of Britain's "Hot 100" growth companies

Submitted by: Quantix

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This week saw the release of the latest Real Business/Lloyds Development Capital "Hot 100", where Quantix were recognised as the 87th fastest growing, qualifying, private company in the UK.

Based on figures from Companies House, Quantix has delivered average Sales growth of 57% and average profit growth of 192% over the past four years and is currently gearing up for further growth in the future with the recent recruitment of eighteen additional members of staff.

Quantix (<http://www.quantix-uk.com>) was founded in 2002 by Dick Salmon and Simon Goodenough, initially as part of the Lynx Group plc. In 2007 they were instrumental as part of an MBO team, backed by ISIS Private Equity Partners and Lloyds TSB Corporate Finance. Since the creation of Quantix, the company has quickly become a major player in the UK IT Managed Services market.

At the core of the organisation is the 'Managed Services Practice' (http://www.quantix-uk.com/Managed_Services.aspx) which provides a significant ROI for the high profile customer base and makes up 70% of the companies retained gross margin. The Managed Service Practice underpins three divisions within the company including Database Technology (http://www.quantix-uk.com/Database_Technology1.aspx), Business Applications (http://www.quantix-uk.com/Business_Applications.aspx) and High Performance Networking and Security (<http://www.quantix-uk.com/HighPerformanceNetworkingandSecurity.aspx>).

With the highest accreditations, Quantix partners some of the world's largest IT vendors including Oracle, Microsoft, VMWare and Juniper. These close partnerships allow Quantix to provide key business services such as Oracle Support (http://www.quantix-uk.com/Oracle_Managed.aspx), SQL Server Support (http://www.quantix-uk.com/SQL_database_Managed_Services-.aspx), Application Support (http://www.quantix-uk.com/Application_Managed_Services.aspx), Server Virtualisation (<http://www.quantix-uk.com/VMware.aspx>), Secure Remote Access (http://www.quantix-uk.com/Secure_Connect_Managed_Service.aspx) & Application Acceleration (<http://www.quantix-uk.com/junipertechnology.aspx>) and in doing so present a unique service offering, unmatched within the UK.

Dick Salmon, Managing Director of Quantix, commented: "We are absolutely delighted to be named in 87th place and to be acknowledged as the 5th fastest growing private company in the Midlands, in this report. Real Business magazine is an excellent publication, full of interesting and useful insight – we very much appreciate their support and wish them all the best in the future"

About Quantix:

Quantix, an Oracle Certified Advantage Partner and Microsoft Gold Partner, specialise in the provision of enterprise applications support and managed services to the Mid Market. Incorporated in 2002, Quantix has seen consistently strong growth in its range of services and can now lay claim to a managed services contract base of over £4.5m. Quantix has a turnover of £7m and currently works with over 400 clients

across numerous vertical markets, including Finance & Banking, Transport, Public Services, Business Services, Retail, Utilities and Telecoms.

Editorial Contact:

Jonathan Cowling

Marketing

Quantix Ltd

Tel: 0115 983 6200

Email: JonathanC@quantix-uk.com