

Quantix win Oracle Support Contract with First Bank of Nigeria (FBN Bank UK Ltd)

Submitted by: Quantix
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Quantix (<http://www.quantix-uk.com>) Ltd, a leading Oracle Support (http://www.quantix-uk.com/Oracle_Support_Oracle_Managed_Services.aspx) & Managed Services (http://www.quantix-uk.com/Managed_Services.aspx) specialist, announces a contract win with FBN Bank Ltd.

FBN Bank's core business application (http://www.quantix-uk.com/Business_Applications.aspx), Flexcube, (now owned by Oracle Corporation) is a mission critical application central to the banks trading activities. Traditionally this solution has been supported by a combination of in-house generalists and 3rd party support providers. To further enhance their levels of customer service and increase application resilience, FBN Bank reviewed their current support procedures and determined a more specialist Oracle support (http://www.quantix-uk.com/Oracle_Support_Oracle_Managed_Services.aspx) provider was required.

Quantix were invited to tender for the support of Oracle database (http://www.quantix-uk.com/Oracle_Technology-.aspx) and Oracle application systems (http://www.quantix-uk.com/oracle_applications.aspx) and after a stringent due-diligence process and service evaluation period, it was agreed by FBN Bank's senior UK management team to award the support contract (http://www.quantix-uk.com/Oracle_Support_Oracle_Managed_Services.aspx) to Quantix. The due-diligence process consisted of an in-depth of review of Quantix's financial stability, market position and internal support and security procedures, along with discussions with existing clients of Quantix in the Banking and Finance industry.

Simon Goodenough, Sales Director at Quantix said:

"Quantix are delighted to have FBN Bank onboard as a new client and are looking forward to delivering a range of Oracle database support services for them. We are proud of our specialist Oracle service which gives us the ability to deliver pro-active, real-time support and identify database and application issues before they become a problem. Due to our size, location and experience we are finding that there is substantial interest in the City currently for our cost-effective range of remote Oracle (and Microsoft SQL Server) Services and FBN Bank is just one of the latest financial organisations to deploy this support solution."

The pro-active services provided by Quantix for i-flex customers have already seen immediate benefits for FBN Bank in the areas of application performance and business continuity (<http://www.quantix-uk.com/Business-Continuity.aspx>). In addition, Quantix have implemented a real-time, 24x7 pro-active management solution to deliver best-in-class mission critical Oracle support (http://www.quantix-uk.com/Oracle_Support_Oracle_Managed_Services.aspx). Internally this has enabled FBN Bank to make significant costs savings, whilst receiving the peace-of-mind that their i-flex environment is optimised and stable.

The Head of IT at FBN Bank said:

"Previous to engaging the Oracle database support services of Quantix we had been reliant on an unreliable and unprofessional DBA services company who could not appreciate the critical nature of our

banking systems. Quantix have introduced real-time monitoring and remote management to our Oracle systems and understand how important it is to keep a constant watch on the performance and operation of our systems. We are always impressed by the availability of Quantix support staff who are ready to respond to any support needs we may have. It is vital to a financial services business like FBN Bank (UK) to have that constant reassurance that in any Oracle database eventuality a reliable and credible IT services company such as Quantix is there to call on."

About Quantix:

Quantix, an Oracle Certified Advantage Partner (<http://www.quantix-uk.com/Partners.aspx>) and Microsoft Gold Partner (<http://www.quantix-uk.com/Partners.aspx>), specialise in the provision of enterprise applications support (http://www.quantix-uk.com/Application_Support.aspx) and managed services (http://www.quantix-uk.com/Managed_Services.aspx) to the Mid Market. Incorporated in 2002, Quantix has seen consistently strong growth in its range of support services and can now lay claim to a managed services contract base of over £4m. Quantix has a turnover of circa £7.5m and currently works with over 400 clients across numerous vertical markets, including Finance & Banking, Transport, Public Services, Business Services, Retail, Manufacturing and Telecoms.

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