

# Oracle Supplier Network Grows

Submitted by: Oracle User Group

Thursday, 23 September 1999

---

## Companies To Join Oracle Supplier Network and Participate in Oracle Exchange

Oracle Corp., the number one choice for e-business, today announced additions to the Oracle Supplier Network, including NetBuy, Impresse and CORT Office Furniture. Oracle Supplier Network is comprised of more than 260 suppliers who will offer their wares via Oracle Exchange, Oracle's business-to-business Internet marketplace that will provide companies with an Internet portal to everything from computer equipment to paper clips to temporary staffing online.

Oracle Supplier Network, a group of suppliers and content service providers integrated with Oracle Internet Procurement applications, was announced this past July. Together, Oracle Supplier Network and Oracle Exchange will enable companies to buy and sell products and services over the Internet, which allows customers to take greater advantage of the Internet's ability to reduce costs, streamline processes and capture new markets.

The Oracle Supplier Network provides benefits to both corporate buyers and suppliers. Buyers can reduce the time and money associated with setting up new supplier relationships or improving existing ones. Suppliers get the benefit of knowing their content is accessible by thousands of Oracle customers. This increases their revenue potential and reduces their cost of doing business with those customers.

"NetBuy is pleased to be a part of Oracle Exchange and Supplier Network," said Jim Witry, CEO, NetBuy. "As the largest online source for electronic components, we welcome the opportunity to join what we see as a world-class opportunity to participate in an online marketplace, and we have the benefit of knowing our content is accessible by thousands of Oracle customers."

"Oracle is clearly demonstrating momentum into the Internet's newest frontier, the online marketplace," said Ron Wohl, senior vice president, Oracle Applications. "We are confident that the participants in Oracle Supplier Network and by extension, Oracle Exchange will benefit from the ability to quickly and easily buy and sell the products they need, when they need them."