

# Alcatel-Lucent First to Join Secerno's New Security Consultants Program

Submitted by: Rocket Communications

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Global Communications Solutions Provider to Supply Secerno.SQL-Powered Data Stream Analysis Services to Customers

Oxford, United Kingdom, 30th October, 2008 – Secerno, the technology leader in database security, today marks the launch of its Security Consultants Programme (SCP) with the announcement of networking giant Alcatel-Lucent as its first member. The company plans to use the Secerno.SQL Agile product for application security consulting by its security services division, and will also resell Secerno.SQL products to its customer base world-wide.

Secerno's SCP has been developed in response to the increasing focus on data integrity and the rapidly-growing awareness of organisations of the requirement to understand and then control the internal use of data assets. The SCP will allow security consultants and penetration testers to deliver comprehensive data stream analysis services to help organisations audit the use of data effectively for compliance; as well as to understand the risk profile to their databases from external threats and internal misuse. It will provide partners with access to Secerno.SQL Agile, a powerful software tool, that monitors SQL and exposes the way applications and users access databases and interact with data.

Partners in the SCP will be able to use Secerno.SQL Agile to efficiently conduct database 'health-checks' to understand how applications interact with databases and if they are vulnerable. This gives partners the ability to realise new revenues from low cost, high return consultancy, as well as to provide baseline development opportunities for specific applications. They will also have access to streamlined tools for audit and compliance, with a push-button, customisable system and real-time database and compliance reports tailored for specific regulations such as PCI DSS, SOX, the Data Protection Act, The Gramm-Leach Bliley Act and HIPAA.

Anthony Coronato, Director, Global Business Development & Partnerships at Alcatel-Lucent said: "We are always striving to deliver greater value to our customers and help them improve their security and Secerno's new Security Consultant Program is a great way of achieving this. Secerno.SQL Agile sits on our consultants' laptops and is available to them when they visit clients to provide security services.

"Health-checks and penetration tests are standard for our customers but now we can add data stream analysis to also monitor how our customers' applications are utilising the data held in their databases. This enables us to discover anomalies such as: authenticated users carrying out unauthorised activity; credit card numbers being used by unexpected queries; new software versions violating the corporate data security policy; and what vulnerabilities and inefficiencies in applications or database stored procedures. This capability helps us to give a much clearer picture of database activity for our customers."

Peter Simpson, VP Alliances & Partners at Secerno said: "The SCP is a key focus for Secerno as it provides partners with easier access to the benefits of Secerno.SQL Agile and gives them more

opportunities to offer additional Secerno-led solutions for increased revenue.”

Secerno.SQL Agile understands the intent of all database interactions and clearly and concisely delivers a fine-grained view of exactly who is accessing the data and what they are doing with it. To improve efficiency of auditing, it logs and groups database requests into clusters of similar intent, which spotlights areas for concern. Analysis can be performed in a very short period of time and conducted in a non intrusive manner, with no impact to the system that is being audited.

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#### About Secerno

Headquartered in Oxford, UK, Secerno provides the world’s most advanced, comprehensive and intelligent activity monitoring and database security solution, now uniquely available in both a hardware and virtual appliance.

The company offers the highest levels of protection against internal and external threats, optimises compliance auditing and delivers the ability to improve the security of applications. Its proprietary machine-learning technology automatically fingerprints the true intent of all database interactions, enabling organisations to see and prove with unprecedented granular analysis exactly how their databases are accessed.

At the core of all products is Secerno’s SynoptiQ technology, based on breakthrough research into efficient grammatical clustering. SynoptiQ analyses all database traffic to automatically fingerprint the true intent of all database requests. This enables organisations to see and prove with unprecedented granular analysis exactly how their data is accessed and changed. SynoptiQ automatically clusters database interactions with others of similar intent; highlighting areas of concern such as authenticated users abusing their privileges, attackers masquerading as authenticated users or any other form of SQL injection attack.

Uniquely, Secerno enforces a positive security policy of only approved behaviour, providing the option to either log, monitor, block or substitute database requests, all the while delivering zero false positives and eliminating the need for resource-intensive allow and block lists or externally-produced signatures

Secerno offers protection to customers across industries including financial services, healthcare and pharmaceuticals, retail, and government agencies and departments. The company is funded by UK investors Amadeus Capital, Eden Ventures and SPARK Ventures. For more information, go to <http://www.secerno.com>

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