

# AEP Networks Announces Acquisition of Vados Systems

Submitted by: AEP Networks

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AEP Networks today announced the acquisition of U.K.-based Vados Systems. Based in Ascot, U.K., Vados is a leading provider of converged integrated communications solutions. The combined entity leverages each organization's respective strengths, delivering secure networking and identity-based access management while addressing the escalating variety of communications network protocols.

AEP Networks offers an integrated portfolio of high performance, cost effective solutions for multilayered network security and secure access that deliver network investment protection for both enterprise and government customers.

The company's products include identity-based network and resource access control, SSL VPNs, high assurance IPSec-based VPN encryptors, and hardware security modules for key management. AEP Networks' solutions are used by more than 3,500 public- and private-sector enterprises in almost 50 countries.

Pat Donnellan, CEO of AEP Networks, commented, "This acquisition is strategic to AEP Networks' growth for a number of reasons. We're strengthening our foothold in the European and Asian markets, so this acquisition will enhance our existing efforts throughout these regions. Backed by newly expanded customer service teams, our broader reach will enable us to sell and support a greater range of products and solutions."

With their heritage in highly optimized communications solutions Vados Systems' enable organizations to provide reliable voice and multi-service data communications at their critical point of operations, often where existing communication networks have inadequate coverage or where it is uneconomical to install permanent fixed infrastructure.

Donnellan continued, "Vados products are deployed in over 60 countries to an extensive customer base of government agencies, commercial enterprises and communications carriers. The Vados Systems commitment to both commercial and public sector customers aligns with ours, and together we see opportunities for additional integrated solutions based upon our combined product portfolio."

AEP Networks and Vados Systems previously announced an alliance in May 2007. As a result of the existing relationship, the companies have collaborated to develop and market joint solutions, such as secure, multi-bearer in-vehicle systems for police forces, and the Personal Deployable Communications pack ("Secure Office in a Bag") designed for governments and commercial organizations with a need for rapidly deployable, reliable and secure communications.

Peter van de Geest, CEO of Vados Systems, will join the AEP Networks management team as Managing Director, Europe & Asia. Van de Geest said, "Our productive working relationship made this acquisition a natural progression for both organizations. Both AEP and Vados have a keen focus on the government market segment and are uniquely positioned to address its rigorous requirements. Collectively, we also possess what's needed to continue to address the commercial sector's concerns for flexibility and security; as their workforces become increasingly global, the trend for remote offices, mobile working and home workers escalates, and security threats multiply daily."

## About AEP Networks

AEP Networks offers secure networking and identity-based access solutions that provide complete security starting at the endpoints and working throughout a network – from the edge to the core. AEP's integrated portfolio of security products includes identity-based network and resource access control, SSL VPNs, high assurance IPSec-based VPN encryptors, and hardware security modules for key management. Our products address the most demanding security requirements of public-sector organizations and commercial enterprises internationally.

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