

The Berkeley Partnership selects Atlanta Technology for Server Virtualisation

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Atlanta Technology, hosted technology and virtualisation specialists, has been selected by management consultants The Berkeley Partnership to manage the transition to a complete virtualised network, which will reduce capital expenditure on IT, improve administration and up-time, in addition to future-proofing its storage and disaster recovery capabilities.

The implementation of the network is currently being finalised and will see the infrastructure move to a remote datacentre where the servers will be run on virtualised environment. Two physical servers will remain onsite for replication purposes.

Also incorporated into the overhaul is the implementation of a Storage Area Network and a remote FalconStor CDP disaster recovery solution. Atlanta Technology is also working with a number of specialist partners to provide backup and network solutions, including Exponential-e and Urban WiMax.

Carl Sheldrick, IT Manager at The Berkeley Partnership confirms: "Although virtualisation was out of reach for small businesses several years ago, it is now an extremely viable option. It provides us with capacity to manage growth and scale as required, whilst also ensuring we have the very best technology with less administration. We don't have bottomless budgets for our IT capabilities, therefore the fact we don't have to budget for expensive hardware, or have the ongoing cost of internal maintenance is perfect. Also, the high degree of redundancy we have in the system guarantees a certain level of uptime, which is extremely reassuring."

Continues Carl: "With 50 staff members, many of which are operating remotely, the Atlanta virtualised network has been designed to support remote workers and ensure they can access, backup and store any data, at any time. In addition, we are moving offices this year, so the virtualised infrastructure will ensure we not only have maximum uptime during this period but means less IT space is required in the new premises, which is an added bonus towards our green credentials."

Adds Simon Kelson, managing director, Atlanta Technology; "We have worked closely with Berkeley to understand their specific needs, both now and over the next five years. This has enabled us to design the right virtualised network for them. Now, they have plenty of capacity for growth, the flexibility to enable them to easily move premises when needed, in addition to having plans in place to minimise any potential downtime through a rugged Disaster Recovery solution that will ensure they are back up and running in a matter of minutes, rather than hours or even days."

For further information on the The Berkeley Partnership, visit <http://www.berkeleypartnership.com>.

To find out more about Atlanta Technology's range of virtualised services, visit <http://www.atlantatechnology.co.uk>.

Ends

Notes to Editors:

High resolution images of Simon Kelson are available on request.

About Atlanta Technology

In 1996, the founders of Atlanta Technology began to build their business vision for managed services. Atlanta is a new breed of customer-focused IT Partner that combines high levels of technical expertise with an in-depth understanding of customer needs. Today Atlanta is a trusted IT partner offering strategic advice and scalable, cost-effective IT solutions to customers in small business and the small to medium enterprise. Atlanta has developed a compelling remote services offer that removes the burden of managing expensive in-house IT resources, allowing customers to focus on core business issues. The key competencies include: Hosted Disaster Recovery Services; Hosted Servers; and self-hosted Server & Storage Virtualisation. www.atlantatechnology.co.uk.

About The Berkeley Partnership

The Berkeley Partnership is an independent management consultancy. Since 1990, Berkeley has been helping some of the UK's leading businesses and organisations to shape strategy, mobilise resources and deliver major programmes of change. Clients turn to Berkeley when they want the right outcomes from some of their most complex business and IT challenges. www.berkeleypartnership.com

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