

Nebulas Solutions Plans for Growth with Three New Additions to Technology Incubator Programme

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Nebulas Solutions Group, the security, acceleration and virtualisation specialist, has signalled its plan to maintain its 30% year-on-year growth by adding three new organisations to its Technology Incubator programme.

Joining this successful Technology Incubator programme are Breach Security, the web application integrity, security and PCI compliance specialists; NT OBJECTives, who offer web application vulnerability assessment tools; and Xsigo Systems, the data centre I/O virtualisation provider.

Nebulas Solutions Group invited the three organisations to join the Incubator programme as they offer some of the most advanced technologies currently available. During its time in the Incubator, Nebulas Solutions Group will evaluate Breach's WebDefend, a highly innovative web application integrity and security offering, which uses dynamic profiling and multiple, collaborative detection engines to provide detection and remediation of application defects, security attacks and data leakage. It is also packaged for PCI compliance, one of the growth markets for Nebulas Security, the Group's security specialists.

Nebulas Solutions Group has included NT OBJECTives in the Incubator after selecting its NTOSpider web application vulnerability assessment tool for use in the Group's security consulting activities. As part of the Incubator programme, NTOSpider will be demonstrated to customers, who can see first-hand the speed and accuracy of its vulnerability reporting.

Xsigo System's inclusion gives Nebulas Solutions the opportunity to evaluate the Xsigo I/O Director, an innovative hardware and software solution which reduces server connectivity costs and streamlines server I/O management. In the Technology Incubator, customers will be able to gain hands-on knowledge of the product and assess the potential capital and operational cost savings in their data centre.

Launched two years ago, the Technology Incubator aims to develop and bring new and innovative technology to market. It offers a low-cost, high return entry to new markets and customers in the UK. Before entering the Incubator, potential partners undergo a feasibility and selection process to ensure that both they and Nebulas Solutions will benefit from their inclusion. During the six month programme, the three organisations will collaborate closely with the most appropriate of Nebulas Solutions Group's three divisions (Nebulas Security, Nebulas Virtualise and Nebulas Xcelerate) to achieve realistic goals and assess their potential for future development.

Solutions within the Incubator are introduced to Nebulas Solutions Group's "early adopter" customers, who evaluate and assess the technologies' suitability for their operations. After the initial period, successful solutions are integrated into Nebulas Solution's business portfolio where they gain access to the Group's wider customer base and range of services.

Commenting on Breach Security's inclusion in this programme, Sanjay Mehta, the company's senior vice president, said: "The global threat landscape and enforcement of the PCI DSS (payment card industry

data security standard) are driving adoption of real-time web application security solutions. Our partnership with Nebulas Solutions is helping organisations address these challenges while also ensuring the overall integrity and health of business critical applications. We are pleased to partner with a recognised leader in the UK market”.

Matthew Cohen, joint CEO at NT OBJECTives is delighted to be part of this programme, saying: “We’re pleased to be chosen by Nebulas as its automated web application scanning tool. Given Nebulas’ presence in the UK market, expanding our relationship to allow their customers to license NTOSpider for internal use is a logical step for us”.

Paul Goodridge, UK Director at Xsigo Systems is confident that joining the Incubator programme will be mutually beneficial. He added: “Nebulas Solutions has a history of using innovative technology to help customers meet their business challenges. Working as part of the Incubator, I’m confident that together we can now deploy our innovative virtualisation technology to help customers achieve their business goals and cut costs significantly”.

Since its inception in 2007, a number of new companies and leading edge technologies have graduated from the Technology Incubator to become part of the Group’s wider portfolio. These include virtualisation specialists, RTO Software and RES Software; Tufin Technologies, the security life cycle management company; and data encryption experts, Ingrian Networks (now part of SafeNet).

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About Nebulas Solutions Group

Nebulas Solutions Group is a security, acceleration and virtualisation specialist. Formed in 2001, Nebulas Solutions Group offers sophisticated technology solutions, consultancy and implementation expertise to help organisations address their key business issues of data security, acceleration and availability.

Nebulas Solutions Group comprises three divisions: Nebulas Security is the UK’s leading provider of IT security, data privacy and compliance solutions.

Nebulas Xcelerate provides leading WAN optimisation and applications acceleration solutions and Nebulas Virtualise offers market leading virtualisation solutions. The Group’s combined expertise ensures that organisations can maximise the performance, efficiency and security of their IT infrastructure, as well as reducing operating costs.

Based in London, Nebulas Solutions Group has more than 200 customers worldwide, including many blue chip and FTSE 250 organisations. For further information, go to www.nebulassolutions.com.

About Breach Security

Breach Security, Inc. is the leading provider of real-time, continuous web application integrity, security and compliance that protects sensitive web-based information. Breach Security's products protect web applications from hacking attacks and data leakage, and ensure applications operate as intended. The company's products are trusted by thousands of organizations around the world, including leaders in finance, healthcare, ecommerce, travel and government. For more information, please visit www.breach.com.

About NT OBJECTives

NT OBJECTives, based in Orange County, California, brings together an unprecedented collection of top experts in information security to develop and provide a comprehensive suite of industry-leading technology and services to solve the application security challenges of today's global organisations. NTO has created industry-first, automated technology capable of performing comprehensive and accurate application security audits to protect proprietary information at the application layer. Its next-generation technology, coupled with a comprehensive service offering, including security training services and consulting, puts NTO in a unique position to provide complete application security solutions to today's businesses. For further information, please visit: www.ntobjectives.com.

About Xsigo Systems

Xsigo Systems, Inc. is the technology leader in Data Center I/O Virtualization, helping organisations reduce costs and improve business agility. Xsigo's VP780 I/O Director consolidates server connectivity with a solution that provides unprecedented management simplicity and interoperability with open standards. By using Xsigo, it is estimated that large data centers can reduce server-related operational expenses by 80%, cut capital costs by 50%, and use 70% less cabling. The privately held company is based in Sunnyvale, CA and funded by Kleiner Perkins, Khosla Ventures and Greylock Partners. For more information, visit www.xsigo.com.