

LANDesk Offers Advice for Implementing a Successful Asset Management and Cost Tracking Initiative

Submitted by: Napier

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Responding to Growing Interest from IT Managers, LANDesk Delivers Popular White Paper Series Focusing on Best Practices for Effective Asset Cost Tracking

SALT LAKE CITY, UT – April 15, 2009 – Avocent Corporation (NASDAQ: AVCT), a global leader in IT operations management, today announced the availability of a new LANDesk white paper: “KOALA in Depth: Key Costs – Foundation for Value Analytics and Planning.” This white paper is the first installment of a comprehensive five-part series that will explore in detail each of the five key elements of asset management — key costs, ownership, accountability, lifecycle status, and assignment — offering advice to IT managers who are implementing the practice. The series uses a “cradle to grave” model to provide a thorough and practical framework to demonstrate to both IT organisations and their businesses the immediate and significant value of managing assets throughout their useable lifecycle.

LANDesk developed the five-part KOALA white paper series as a result of unprecedented demand for its introductory KOALA white paper, “A Pragmatist’s Guide to Structuring IT Asset Data.” The first installment, focusing on key costs, examines the most efficient method to roll out a cost tracking and analysis initiative. While the value of asset cost tracking is clear, notes the author, implementation can be daunting at first glance. The white paper goes on to detail best practices and reveals strategies that alleviate the pains of executing effective asset cost tracking.

“Implementing asset cost tracking and analysis is not as difficult as it appears, but there is no ‘solution-in-a-box’; you need to create your own,” said Steve Daly, executive vice president and general manager of LANDesk. “The benefits are significant and allow businesses to attain more accurate budget planning and resource allocation, and greater cost controls, which are tied to business-level analytics. Starting with a blank slate, IT managers can begin capturing costs immediately and within a year have a solid foundation for value analytics.”

The white paper also addresses the three fundamental issues in cost tracking and analysis:

Fixed Hard Costs: Costs aligned with an invoice, purchase order, receipt, or other tangible direct transaction. Examples include initial purchases for a defined SKU, the pro rata share of an initial service contract or warranty, warranty renewals, and disposal costs.

Additive and Maintenance Costs: Costs that are generally predictable but whose rates and frequencies may not be predictable. Examples include subscriptions and memberships, repair or maintenance, service desk incidents, internal resources, and registrations.

Operational Support Data: Costs that are generally static, occur periodically, and can be captured at a quarter-end or year-end. Examples include tax rates, depreciated asset values, replacement costs, and the pro rata share of software license fees.

“The key to cost tracking is defining processes for attaining data and staying regimented in

maintaining updates in a structured way,” said Daly. “Designing and defining processes around your specific business needs allows you to uniquely identify the quality and value of the data captured to ensure the greatest business Impact.”

To learn more or to download a free copy of the white paper “KOALA in Depth: Key Costs – Foundation for Value Analytics and Planning,” visit www.landesk.com.

About Avocent/LANDesk

Avocent delivers IT operations management solutions that reduce operating costs, simplify management, and increase the availability of critical IT environments 24/7 via integrated, centralized software. LANDesk delivers cost-effective systems, security, and process management solutions that help IT teams automate and simplify the management of desktops, servers, and mobile devices. With long-standing partner relationships and solutions successfully deployed at leading enterprises worldwide, LANDesk continues to deliver rapid innovation and time to value to help organizations achieve their business objectives. Additional information is available at www.landesk.com.

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Forward Looking Statement

This press release contains statements that are forward-looking statements as defined within the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the statements made, including the risks associated with general economic conditions, risks attributable to future product demand, sales, and expenses, risks associated with acquisitions and acquisition integration, risks associated with product design efforts and the introduction of new products and technologies, and risks associated with obtaining and protecting intellectual property rights. Other factors that could cause operating and financial results to differ are described in our annual report on Form 10-K filed with the Securities and Exchange Commission on February 27, 2009. Other risks may be detailed from time to time in reports to be filed with the SEC. Avocent does not undertake any obligation to publicly update its forward-looking statements based on events or circumstances after the date hereof.

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