

# NEW PRODUCTIVITY AND EFFICIENCY VENTURE SET TO MAKE ENERGY SAVING A NO COST, SAVINGS ONLY SERVICE

Submitted by: NESS UK Limited

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19th May 2009 – Today sees the launch of NESS UK Limited, a new company with its main focus on providing its clients with a cost cutting energy saving and management service. NESS will concentrate on the energy use by corporates, education establishments and public bodies, where it plans to advise on and accelerate the implementation of energy saving and carbon reducing programmes.

NESS is a productivity efficiency management company. It uses its own proprietary five point STAR (System To Achieve Results) methodology. NESS STAR programmes are designed to eliminate up front capital investment costs for consultancy and productivity tools, so that the savings deliver net positive cash flow to its clients.

Cliff Winckless, CEO of NESS UK Ltd comments. “Energy use is a large unavoidable cost. Technologies to reduce consumption by up to 30% are available and energy saved means more money on the bottom line. Delays in implementing available technologies have a real unrecoverable cost. With the economic situation as it is, I believe that our ‘no cost, only energy savings’ service will significantly contribute to corporate performance. “

“The rapid progress of developments in energy saving solutions, makes decisions to invest in them more difficult. With NESS energy management, we remove the capital barrier and continually monitor our clients to see if improvements can be made to improve performance,” adds Winckless.

Many organisations have undertaken energy audits, highlighting areas where energy saving solutions can be applied but have not been able to commit the up front costs to release the benefits of the savings. NESS acts as a catalyst, providing a no-cost way to release immediate and substantial savings. NESS can also carry out a new energy efficiency audit. When the client wishes to proceed, NESS specialist consultants project manage the installation. They work with the selected suppliers, who supply, install and commission their equipment. Once completed, it is then available for use by the client, with support and on-going maintenance being provided by the suppliers.

Within each NESS energy management project, web based monitoring and control techniques are used to manage the effectiveness of the solution and show what savings are being achieved.

NESS constantly reviews client solutions to see where more savings might be achieved. As suppliers introduce new technologies, NESS evaluates their potential across its client base and if appropriate, recommends their addition to a client’s existing service schedule, removing any redundant equipment as necessary.

Andrew Bowley, Technology Director of NESS, with 18 years experience in controls design and installation sees energy saving and regeneration only in its infancy today. “ We are still in the Stone Age where energy matters are concerned. Ultimately, we will source our power from the Sun and the Earth, but until then, we will see rapid technology innovation to make energy use more efficient. For example, we see the introduction of CFL low energy bulbs that reduce lighting costs by 80%, and already LED

lighting is in the wings reducing those costs to less than 10%. Within 10 years, I can see LED fulfilling all our lighting needs, with electricity generated from individual solar panels. “

“But today, the many available technologies coupled with good housekeeping and constant attention to day-to-day management can provide immediate double figure savings with our service. “

Energy saving technologies and services covered by the new NESS service may include boiler upgrades, lighting, heating, hot water, electric power compensation technologies, metering and monitoring and steam processing. Advanced technologies, such as fuelcells, solar and wind power, heat engines and CHP, may also be included within the NESS partnership.

For further information

Tim Wickes  
Mob: 07958933094  
twickes@ness.uk.net

NESS UK Limited 0844 770 7946

Cliff Winckless Mob: 07887943361  
cwinckless@ness.uk.net

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Note to Editor:

The five points of the NESS STAR (System To Achieve Results) methodology are:

1. Measure current performance and efficiency
2. Identify areas for improvement
3. Recommend solutions
4. Oversee implementation of solutions
5. Manage, monitor, improve and audit results to ensure optimisation of on-going benefits.