

Linxtelecom completes transaction with Norby Telecom

Submitted by: Linxtelecom

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ESTONIA, 5 November 2009– International Network and Datacenter services (<http://www.linxtelecom.com/>) provider Linxtelecom (<http://www.linxtelecom.com/>) finalizes the acquisition of Norby Telecom's data transmission services and IP-voice telephony (VoIP) business units.

This acquisition is part of Linxtelecom's continuing effort to expand its international IP and data network footprint across Eastern-Europe.

Jules Delahaije, Chief Executive Officer & Chairman of the Management Board: "By adding Norby's 300 local POPs in Estonia to our Baltic network, Linxtelecom will be better equipped to provide its high quality services up to the customers' premises".

Erki Urva, Director Baltics, Linxtelecom, is pleased with the completion of the transaction: "This entire process was delayed for a surprisingly long time and a lot of efforts have been put into this deal by all parties involved. All issues have now been resolved and the contract is fully agreed upon and finalized. The result is that two important units of Norby Telecom will be fully integrated with Linxtelecom. Implementation of the contract, which was originally signed in June 2009, was delayed when Norby Telecom's reorganization plan was not approved. In cooperation with different parties, we've found the most suitable solution to complete the transaction."

The contract was signed by representatives of the two companies. All operations, rights and obligations related to data transmission and voice telephony business units as objects of the contract were transferred to Linxtelecom as of 1st September 2009. The named Estonian business units have been purchased as undertakings, which is why these business units' contracts with clients, business partners and employees were taken over without changes. As a result, provisions of services regarding Norby Telecom's data transmission and IP –voice telephony services will continue as it was prior to the acquisition without interruptions.

"For Linxtelecom it was important that we avoid such interruptions and make the transition as smooth as possible for Norby Telecom's existing clients and business partners. I am confident that existing Norby Telecom clients will be satisfied with the takeover by Linxtelecom. They will also be able to take advantage of the possibilities of our international network and the 24hour client support," adds Urva.

The attained business units have been acquired with more than 700 client contracts, an extensive optical fibre network in Tallinn, Tartu, Jõgeva, Paide and Narva, and contracts with employees and business partners. Linxtelecom is planning to make substantial investments in renewing and expanding the acquired network.

Norby Telecom is a telecommunication company based on Estonian capital, offering quality and innovative data-and voice communication services to business customers. In latest years, Norby telecom has established an independent nationwide data communication network known as Metroo; developed a central system for customer service and provides its services for thousands of organizations in private and public sector. Norby Telecom has another affiliate in Latvia (Telecenters SIA).

Linxtelecom is an international telecommunications company. The headquarters is in Amsterdam and it is represented in Eastern Europe and Russia. The company's subsidiaries are in Estonia, Latvia, Lithuania, Poland, Russia, Ukraine, Hungary, Georgia, Sweden, Finland, Germany, United Kingdom and the Netherlands. Besides having a large international leased network, Linxtelecom also owns high capacity sub sea optical fibre communications cables from Tallinn to Helsinki and Stockholm; a large part of Estonian data is carried to other countries via these cables. In Tallinn, there is a modern monitoring centre from where the entire international network of Linxtelecom is managed from. As a provider of quality data communication services, Linxtelecom's partners and clients are both bigger telecommunications companies and companies from different business sectors.

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