

# COA Solutions and Rosslyn Analytics Announce Partnership

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COA Solutions extends business applications suite with award-winning software as a service (SaaS) spend analysis solution

UK business applications software provider, COA Solutions ([www.coasolutions.com](http://www.coasolutions.com)), today announces that it has signed a partnership with Rosslyn Analytics, an award-winning pioneer of software as a service (SaaS) spend analysis technology.

Under the agreement, COA Solutions will provide its financial management system (FMS) customers with RA.Pid®, an integrated web-based spend analytics service that is powered by Rosslyn Analytics' SaaS platform, [rapidintel.com](http://rapidintel.com). This service aggregates spending data from multiple sources, such as accounts payable, procurement, travel and procurement cards, into a single online view of all organisational spend.

By using this spend analytics service, COA Solutions customers are provided with numerous benefits. These include access to critical information in order to identify expenditure reduction opportunities as well as improved compliance with purchasing policies and procedures. As the spend analysis service is fully web-based, it is a cost-effective alternative to traditional business intelligence products, enabling customers to be up and running with accurate spend visibility within a matter of weeks. Customers using reports generated from this platform have consistently reported rapid returns on investment (ROI). In some cases, the ROI has been as fast as eight weeks.

"Forward-looking organisations, such as COA Solutions, view spend analysis as more than just a visibility tool but as a business asset that improves the corporate performance of its customers," stated Charles Clark, CEO of Rosslyn Analytics. "This agreement is recognition that RA.Pid Enterprise is the perfect platform for partners to build their SaaS spend analytics solutions using proven technology and innovative reporting capabilities."

Mark Thompson, Managing Director of COA Solutions said, "An industry analyst stated recently that attempting to manage procurement without spend analysis is like trying to sail a boat without a rudder. In the current economic climate, both our public and private sector customers are telling us that before they can embark on expenditure review initiatives, they first need to understand the scale and significance of all procurement possibilities. With the comprehensive range of on-site and SaaS spend analysis solutions we are bringing to market, our customers have the systems they need to focus on the right cost areas to prioritise expenditure saving initiatives."

Thompson adds, "Efficiency savings and next year's spending review is at the very top of the agenda for our large public sector customer base. Our partnership with Rosslyn Analytics is proof that COA Solutions is responding to this, giving customers the choice of both on-site and SaaS analysis tools to meet their spend analytics needs."

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About COA Solutions [www.coasolutions.com](http://www.coasolutions.com)

COA Solutions is the UK's leading supplier of integrated business management and information systems to public, private and not-for-profit organisations in the service sector. COA Solutions prides itself on getting close to its customers by understanding their businesses and responding to their business needs.

COA Solutions' award-winning Smart Business Suite combines core financial management, procurement, human resource and payroll systems, integrated with a range of collaborative, document management and business intelligence solutions. COA Solutions also provides managed service and bureau service options. Its systems and services extend the value and effectiveness of the finance, HR and payroll departments across the organisation and enable managers in the business to monitor, analyse and continually improve corporate performance.

COA Solutions has more than 500 experienced and professional staff supporting and servicing over 4,000 clients across the UK service sector including Companies House, Newcastle City Council, WHSmith, Royal Bank of Scotland, Aer Lingus, National Express Group, DFS, RSPB and Great Ormond Street Hospital for Children NHS Trust.

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About Rosslyn Analytics

Rosslyn Analytics, a global technology company that specializes in spend analysis, helps procurement and finance teams obtain immediate access to enterprise-wide spend intelligence. Rosslyn Analytics is uniquely positioned as the only pure-play spend analysis company that also focuses on master spend data management. Global organizations such as Aberdeen Asset Management, Clifford Chance and Rio Tinto rely on the on-demand [rapidintel.com](http://rapidintel.com) platform for the biggest cost savings, quickest return on investment and lowest cost of ownership than any spend analysis provider in the market. For more information, please visit [www.rosslynanalytics.com](http://www.rosslynanalytics.com).

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