

## **£1.6M of managed cloud services contracts drive iomart Hosting's Growth**

Submitted by: Iomart Group Plc

Wednesday, 10 March 2010

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iomart Hosting the managed hosting (<http://www.iomarthosting.com>) and cloud computing services company, is pleased to announce the recent signing of three new managed hosting contracts which are expected to generate total revenues of approximately £1.6m over the next three years.

These complex hosting contracts, with both public and private sector organisations, reflect the emerging and fast growing trend among companies to outsource all or part of their IT services to the cloud.

Examples of cloud hosting (<http://www.iomarthosting.com/cloud-hosting>) managed service contracts won recently include a three year deal to host and manage the web and email platforms for Doctors.net.uk. This is the largest, most active online medical network in the U.K., currently supporting 160,000 registered doctors,

The company has also won the contract to manage and host the server infrastructure for new media company Tilllate Media, the world's largest online nightlife community and guide. This website currently supports two million members worldwide and covers 14 country specific sites and is accessible in nine languages. The contract also required the team at iomart Hosting to develop and manage a complex migration plan.

In addition iomart Hosting is pleased to have been awarded the contract to host SocialGo™, Aim listed Bright Things plc's social networking venture. SocialGo provides thousands of customers with the ability to create fully featured social networking site easily and quickly.

iomart has also recently signed a number of managed service contracts within the education sector. iomart's fully hosted web based security service is being deployed on up to 270,000 laptops to be issued to underprivileged children under the UK Government's Universal Home Access (UHA) project managed by BECTA. iomart has also won a three year managed services deal with learndirect's operators Ufi Ltd to deliver Disaster Recovery for its main IT services.

Angus MacSween, CEO of iomart commented: "We are delighted to be announcing these contract wins which are in line with our strategy of focusing on delivering services from within every layer of the cloud based hosting model, from the core infrastructure service layer to the complex application hosting layer at the top.

"These contracts were won through our ability to deliver highly resilient solutions while demonstrating superior levels of industry knowledge and technical experience.

"As a result of these qualities iomart Hosting is becoming an increasingly trusted and respected provider within the new cloud hosting arena and this is reflected in our healthy pipeline of new business opportunities."

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#### About iomart Hosting

iomart Hosting is one of UK's leading providers of managed hosting services. From a single server through to private cloud networks, iomart specialises in the delivery and management of mission-critical hosting services, enabling customers to reduce the costs, complexity and risks associated with maintaining their own web and online applications.

By physically owning and managing its own network infrastructure, including five state-of-the-art data centres in the UK, iomart offers world-beating levels of service to its customers. The Group offers a unique 100% uptime guarantee with all hosting services being engineered to ensure no single point of failure.

Services offered include: Managed Hosting, Colocation, Complex Hosting solutions, Content Delivery Networks, IP Transit, Data Centre Services and Cloud Computing (Infrastructure as a Service).