

# IDBS choose Quantix for Managed Application Hosting & SaaS Enablement

Submitted by: Quantix

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IDBS, a global provider of innovative enterprise data management, analytics and modeling solutions, today announced an agreement with Quantix, the UK's leading Managed Cloud Services Provider, to deliver a fully managed hosting solution that will enable software as a service (SaaS) delivery of IDBS applications to clients.

Quantix (<http://www.quantix-uk.com>) already works with IDBS customers in advanced clinical and collaborative research environments. With this agreement, IDBS and its customers across pharmaceutical, industrial and healthcare research can now utilise the Quantix OraCloud (<http://www.quantix-uk.com/solutions/managed-cloud-services/enterprise-cloud-hosting/oracle-hosting-oracloud>) for the hosting of IDBS' advanced data systems, and services across multiple time zones. This managed service provides IDBS with a secure, scalable solution including the hosting, support, proactive monitoring and performance management of the environment, which provides IDBS' clients fully secure, and reliable access to their data and applications.

By working with a top tier Oracle partner, IDBS' clients benefit from the extensive security of data and connectivity of the OraCloud platform and from the database and application expertise and support skills Quantix has developed from its more than 10 years in the managed applications market.

Richard Salmon, Managing Director of Quantix, explains, "Quantix has developed its enterprise grade cloud infrastructure to provide a secure hosting and delivery platform for ISVs with a strong focus on the security and reliability of data and connectivity, one of the key reasons that IDBS chose us for their managed hosting requirements. We not only provide the security and integrity of data required by IDBS, but are uniquely able to provide immediate assistance with the support and integration of their enterprise-class hosted applications.

Chris Molloy, VP of Corporate Development at IDBS, explains that security of data and core understanding of Oracle was at the forefront of their decision to host their systems with Quantix, explaining "We selected Quantix for the managed hosting of our applications because of their highly professional approach and commitment to customer data security. Keeping our systems and data secure is an absolute priority to us and it is key that our hosting partner fully understands this."

## About Quantix

Quantix (<http://www.quantix-uk.com>) is one of the UK's premier providers of Managed Cloud Services (<http://www.quantix-uk.com/solutions/managed-cloud-services>), Application Managed Services (<http://www.quantix-uk.com/solutions/managed-application-services>) and Infrastructure Solutions (<http://www.quantix-uk.com/services>) for Enterprises and Independent Software Vendors – a true Managed Cloud Services Provider.

Our secure, dependable infrastructure and proven application and security expertise allows us to provision a wide portfolio of both hosted and on-premise application management services that deliver considerable IT cost savings and de-risk technology investments. Through production-ready services such as Managed Application Hosting

(<http://www.quantix-uk.com/solutions/managed-cloud-services/enterprise-cloud-hosting>), DBA Managed Services (<http://www.quantix-uk.com/solutions/application-support>), Cloud-based Disaster Recovery (<http://www.quantix-uk.com/solutions/managed-cloud-services/cloud-disaster-recovery>) and SaaS Enablement (<http://www.quantix-uk.com/solutions/isv-saas-enablement>), we deliver demonstrable competitive advantage to our clients.

Call 0115 983 6200 or email (<mailto:enquiries@quantix-uk.com>) for more details about Quantix or the OraCloud

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0115 983 6200

#### About IDBS

IDBS is a global provider of innovative enterprise data management, analytics and modeling solutions. The company's uniquely sophisticated platform technologies are used by more than 200 pharmaceutical companies, major healthcare providers, global leaders in academic study, and high tech companies to increase efficiency, reduce costs and improve the productivity of industrial R&D and clinical research. IDBS is clearly differentiated by its unique combination of award-winning enterprise technologies and domain knowledge in R&D.

IDBS's solutions help scientists, hospitals and R&D businesses produce the world's newest therapeutics, diagnostics and personalized treatments, high-tech materials and consumer products, faster, cleaner engines and fuels, breakthroughs in productive agriculture, healthy, safer food products, and high tech materials and products.

Founded in 1989 and privately held, IDBS is headquartered in Guildford, UK with a direct sales and support presence worldwide. IDBS is a Profit Track 100 company and the recipient of multiple awards including the Frost and Sullivan 'Enabling Technology' Award in R&D data management for 2010. Further information can be found at [www.idbs.com](http://www.idbs.com)