

# Hays Procurement and CIPS partner to deliver dedicated recruitment services

Submitted by: pr-sending-enterprises

Thursday, 8 December 2011

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Hays Procurement, the leading recruiting expert, has signed a new partnership with the Chartered Institute of Purchasing & Supply (CIPS) to provide CIPS members with a dedicated recruitment service, providing specialist procurement and supply management career support for CIPS' UK members and those overseas

CIPS members will benefit from Hays Procurement's regional network of offices and have access to the latest job opportunities. Hays Procurement will offer members a priority service, which will include essential information about the procurement market and careers advice from expert recruiters.

Pat Law, Director at Hays Procurement comments: "Recruitment issues have risen to the fore since the economic downturn and procurement professionals want expert career advice. Our partnership with CIPS will enable us to keep its members up-to-date with the latest information about the procurement market. We look forward to working even more closely with CIPS to raise the profile of the profession and encourage young people to consider it as a career."

David Noble, Chief Executive at CIPS said: "The combined strength of our preferred partners, who have been chosen following a rigorous selection process, means a huge boost for candidates seeking career opportunities in the procurement and supply chain profession. We must support the next generation of professionals and make this a career of choice for younger audiences and those in mid-career. I believe this combination of experts in the recruitment industry will provide the best mix and the best opportunities."

For further information or to access current procurement jobs (<http://www.hays.co.uk/job/procurement-supply-chain-jobs/procurement/index.htm>) please visit the Hays website.

For more information on CIPS please visit: [cips.org](http://cips.org).

## About Hays

Hays plc (the "Group") is a leading global professional recruiting group. The Group is the expert at recruiting qualified, professional and skilled people worldwide, being the market leader in the UK and Asia Pacific and one of the market leaders in Continental Europe and Latin America. The Group operates across the private and public sectors, dealing in permanent positions, contract roles and temporary assignments.

Hays Procurement is a specialist division with the Group and a market leading provider of specialist recruitment services to procurement professionals across the UK and worldwide.

As at 30 June 2011, the Group employed 7,620 staff operating from 255 offices in 31 countries across 20 specialisms. Specialist roles recruited for include call centre jobs

(<http://www.hays.co.uk/job/call-centre-jobs/index.htm>), marketing jobs, IT jobs and roles in education, such as teaching assistant jobs (<http://www.hays.co.uk/job/education-jobs/teaching-assistant/index.htm>).

For the year ended 30 June 2011:

- the Group reported net fees of £672 million and operating profit of £114 million;
- the Group placed around 60,000 candidates into permanent jobs and around 190,000 people into temporary assignments;
- 31% of Group net fees were generated in Asia Pacific, 33% in Continental Europe & RoW (CERoW) and 36% in the United Kingdom & Ireland;
- the temporary placement business represented 54% of net fees and the permanent placement business represented 46% of net fees;

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