

INFOVISTA ANNOUNCES WORLDWIDE AGREEMENT WITH CAP GEMINI

Submitted by: Archetype (Text100)

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Service Providers to Benefit from Best-of-Breed Alliance

Les Ulis, France; Columbia, MD - April 26, 2000-InfoVista today announced a partnership agreement with Cap Gemini, which combines the worldwide integration services of Cap Gemini with the Service Level Reporting strengths of InfoVista. Together, these organizations bring a powerful and complementary solution to service providers worldwide. The new agreement enables Cap Gemini to offer services around InfoVista products and to develop interfaces between telco tools such as billing, provisioning, policy and assessment management and InfoVista's products. It brings to bear Cap Gemini's extensive resource base of 40,000 people located in more than 20 countries and leverages the service provider focus of InfoVista products.

Alain Gerset, Vice President of Marketing at Cap Gemini, stated, "We see the addition of InfoVista's Service Level Reporting software as a powerful differentiator in our target markets worldwide. This leading edge capability will enable us to provide the highest quality of service to our customers and at the same time will enable our customers to have web-based visibility into the services we provide them-a winning combination to be sure."

The integration of the InfoVista products allows Cap Gemini operators to view services in real-time as well as in off-line mode, helping them manage networks more efficiently and plan effectively for growth, using out-of-the box and easily customizable reports.

Theo Forbath, Senior Strategist at NerveWire, Inc. (Needham, Mass.), stated, "Customers now outsourcing their networks have raised the bar when it comes to quality of service. They demand proactive management and fast problem resolution of their provider and expect only best in class solutions as part of their provider's package of services. InfoVista's Service Level Reporting solution provides Cap Gemini with just that-a powerful performance measurement and analysis solution from InfoVista that enables Cap Gemini to deliver a comprehensive and high quality SLM solution to its customers."

Julien Dahan, Vice President of European Operations at InfoVista explained, "The agreement between Cap Gemini and InfoVista has already taken shape in customer projects underway in France and Spain. We see this new alliance as a win/win for both companies and certainly a resounding win for service providers worldwide."

About Cap Gemini Group

The Cap Gemini Group is one of the leading European management consulting and IT services groups. Designing and delivering strategic change through ideas, people and technology, the group provides management consultancy (Gemini Consulting) and systems design, integration and outsourcing (Cap Gemini's IT services). With a work force of 40,000 operating in Europe, the United States and the Far East and revenue of 4.3 billion euros in 1999, the group is among the world's largest information technology providers.

About InfoVista

InfoVista designs, develops and markets technologically advanced software which monitors, analyses and reports on the performance, availability and quality of service of Information technology ("IT") infrastructure, including networks, servers and applications. Its products are part of the software market segment known as Service Level Management ("SLM"). InfoVista mainly markets its solutions for telecom operators and Internet Service Providers (ISP), but also for other companies, which make intensive use of their information systems such as financial institutions, application service providers (ASP) and other multinational companies. InfoVista's products easy-to-use interface enables IT managers and non-technical users alike to proactively manage their IT resources, analyze Internet network resource activity and trends, anticipate future demands and prepare customized quality of service reports. In addition to its worldwide headquarters and European office located near Paris, the company also has a US office in Columbia, Maryland. The company has been awarded a number of distinctions in its field, namely the Best of Show Award at the Network+Interop show in 1997 and the Hot Product of the Year Award presented by Data Communications magazine in 1996. You can find more detailed information on InfoVista and its products at <http://www.infovista.com>

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