

# Orchestra Networks and Steria extend their partnership across Europe on Master Data Management

Submitted by: Orchestra Networks UK

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Paris and London, February 9, 2012. Orchestra Networks, a leading multi-domain Master Data Management software provider and Steria, a leading European provider of IT-enabled business services, announced today that they extend their partnership across Europe.

Master Data Management and Data Governance is today one of the top priority for large companies worldwide. The ability to create, manage, enrich and access shared data across the enterprise has become critical.

Orchestra Networks is recognized by leading analysts as one of the only true multi-domain MDM software provider. Its EBX5 solution is a model-driven MDM software with embedded data governance capabilities for business users. With EBX5, companies are standardizing the governance of shared data across all business lines, including finance, HR, sales, supply chain and operations.

Steria is on the forefront of Master Data Management with its Enterprise Information Management (EIM) practice, delivering consulting and system integration services in Europe.

The collaboration of Orchestra Networks and Steria has developed over the last 5 years across Europe with significant MDM projects in France and the United Kingdom.

“As a trusted partner for many years, Steria has demonstrated not only its competencies with our MDM software, but also its ability to address MDM requirements in various business-driven contexts, such as MDM for Corporate Functions (Finance, HR) or MDM for Product Information Management.” said Christophe Barriolade, President & CEO of Orchestra Networks.

“We are excited by this announcement and we look forward to expanding our MDM projects with Orchestra Networks across Europe. Orchestra Networks is today uniquely positioned as a pure-play, multi-domain MDM vendor on the market”, said Elias Chalhoub, who initiated this partnership at Steria France

“Strengthening our existing partnership with Orchestra Networks is great news. Orchestra Networks offers an exciting alternative in the shape of true multi-domain MDM, providing a governance-rich framework to drive value and advantage from our clients’ corporate data assets”, said Andy Whitehurst, Head of Enterprise Data Management for Steria UK.

Thanks to the 650 Enterprise Information Management dedicated professionals in 16 countries, Steria’s solutions have been helping both private and public sectors unlock the value of their information assets for more than 15 years.

“With our portfolio of Business Intelligence, Data Management and Enterprise Content Management solutions we ensure our clients are well equipped to manage the huge diversity of information as the volume of structured and unstructured data grows exponentially” explains Andy Whitehurst. “With our support, our customers ensure the validity of business decisions, leverage the reliability and

availability of their data for all business needs, and guarantee the quality and efficiency of their content-based processes.”

About Steria: [www.steria.com](http://www.steria.com)

Steria delivers IT enabled business services which help organisations in the public and private sectors operate more efficiently and profitably. By combining in depth understanding of our clients’ businesses with expertise in IT and business process outsourcing, we take on our clients’ challenges and develop innovative solutions to address them. Through our highly collaborative consulting style, we work with our clients to transform their business, enabling them to focus on what they do best. Our 20,000 people, working across 16 countries, support the systems, services and processes that make today’s world turn, touching the lives of millions around the globe each day.

Founded in 1969, Steria has offices in Europe, India, North Africa and SE Asia and a 2010 revenue of €1.7 billion. 20%(\*) of Steria’s capital is owned by its employees. Headquartered in Paris, Steria is listed on the Euronext Paris market.

(\*): including the Employees Shares Trust in the UK

About Orchestra Networks

Orchestra Networks, a pure-play, independent MDM software provider, was founded in 2000. With operations in North America and EMEA, Orchestra Networks has successfully addressed the MDM needs of their Global 1000 customers in multiple industries, including: Financial Services, Banking, Insurance, Manufacturing, Retail, Consumer Goods, Technology, Pharmaceuticals, Public Utilities and Global Logistics.  
[www.orchestranetworks.com](http://www.orchestranetworks.com)

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