

## Potens will cut time taken to produce management accounts by two weeks each month

Submitted by: Advanced Computer Software Group LTD

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Potens selects Advanced Business Solutions system to support rapid growth and cut time taken to produce management accounts

Potensial Ltd (trading as Potens), a specialist support provider for adults with learning disabilities and mental health needs, has selected Advanced Business Solutions' financial management system (<http://www.advancedcomputersoftware.com/abs/business-accounting-software.php>) (OpenAccounts) to support the company's growth and to improve management reporting. This new system, which will go live in April 2012, will be integrated with Potens' existing CareSys (<http://www.advancedcomputersoftware.com/ahc/products/caresys.php>) solution - a suite of care industry specific business applications from Advanced Health & Care.

Potens provides a range of services across 50 sites in England, Wales and Northern Ireland. Over the past seven years, the company has grown considerably, increasing its turnover to £15 million. As a rapidly growing company, its financial and reporting needs have become increasingly complex and manually-intensive and so a more sophisticated finance system (<http://www.advancedcomputersoftware.com/abs/business-accounting-software.php>) was sought.

After a detailed tendering process, Potens selected OpenAccounts (<http://www.advancedcomputersoftware.com/abs/accounting-financial/open-accounts.php>) because it offers greater flexibility and smarter reporting when compared with competitive systems. OpenAccounts will be used to automate numerous processes that are currently manually-intensive, including the production of monthly management accounts.

Tom Arnold, Potens Finance Director, says, "It is taking us 28 days to produce our monthly management accounts due to the labour intensive nature of the process. Using Advanced Business Solutions' finance system (<http://www.advancedcomputersoftware.com/abs/business-accounting-software.php>), we anticipate cutting this time by half, providing us with more time to analyse our finances, resolve any issues and improve our financial standing."

At Potens, OpenAccounts (<http://www.advancedcomputersoftware.com/abs/accounting-financial/open-accounts.php>) will be integrated with the organisation's CareSys (<http://www.advancedcomputersoftware.com/ahc/products/caresys.php>) solution, which comprises invoicing, time & attendance and care planning software. Potens has been using CareSys (<http://www.advancedcomputersoftware.com/ahc/products/caresys.php>) for the last two years, and with the integration of OpenAccounts (<http://www.advancedcomputersoftware.com/abs/accounting-financial/open-accounts.php>), Potens will be able to further streamline financial operations and care delivery.

Tom Arnold says "The integration of OpenAccounts (<http://www.advancedcomputersoftware.com/abs/accounting-financial/open-accounts.php>) with CareSys (<http://www.advancedcomputersoftware.com/ahc/products/caresys.php>) will ensure full visibility of our

financial operations, for instance, invoices sent out using CareSys (<http://www.advancedcomputersoftware.com/ahc/products/caresys.php>) will be automatically recorded in OpenAccounts (<http://www.advancedcomputersoftware.com/abs/accounting-financial/open-accounts.php>), preventing potential errors and duplication of effort. Time-consuming manual processes will also be significantly reduced and we look forward to being well-supported by Advanced as we continue to grow.”

-ENDS-

Notes to Editors

About Potens [www.potensial.co.uk](http://www.potensial.co.uk)

Potens provides a range of specialist support for adults with complex and challenging needs - learning disabilities, mental health needs, autism including Asperger Syndrome, behaviour that challenges, independent living skills and Korsakoffs Syndrome (alcohol related brain injury) through registered supported & independent living, domiciliary care, residential care, respite, behavioural support & therapy and day opportunity services throughout England, North Wales and Northern Ireland.

Potens works with Local Authorities, PCT's and Health Trusts and looks at every opportunity to make efficiencies. Potens has invested heavily into effective IT systems such as CareSys and OpenAccounts to ease the administration and monitoring tasks of both frontline staff and financial support teams.

Potens became a limited company registered as Potensial Ltd whilst Glencoyne Ltd, Pendle Ltd and Pendleton Care Ltd became part of the group through acquisition. To streamline the group and make things a little clearer, the limited company names will remain as legally required but the group will operate under the trading name of Potens.

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About Advanced Business Solutions [www.advancedcomputersoftware.com/abs](http://www.advancedcomputersoftware.com/abs)

Advanced Business Solutions (Advanced) provides leading integrated business applications and services that enable public, private and third sector organisations to retain control, improve visibility and gain efficiencies whilst continually improving corporate performance. Advanced prides itself on getting close to its customers by understanding their businesses and responding to their evolving needs.

Advanced's software systems comprise core accounting/financial management, procurement, human resource and payroll systems, integrated with a range of collaborative, document management and business intelligence solutions to extend the value and effectiveness of the finance, human resource and payroll departments. These can be delivered as a managed or bureau service.

Customers are from both the public and private sectors and include Companies House, Newcastle City

Council, WH Smith, Royal Bank of Scotland, Aer Lingus, National Express Group, DFS, RSPB and Great Ormond Street Hospital for Children NHS Trust.

Advanced Business Solutions is a division of Advanced Computer Software Group plc, a leading supplier of software and IT services to the health, care and business services sectors.

About Advanced Health & Care

Advanced Health & Care is a leading supplier of IT management systems for urgent & unplanned care, homecare, residential care, hospices, mobile information for community carers and back-office management systems for NHS trusts, local authorities and care providers.

Working with partners in the NHS, local government and the private sector, Advanced Health & Care is delivering IT solutions in support of safe, efficient care delivery with integrated management information. Advanced's unique proposition is its range of integrated care solutions offering visibility of information for both the commissioner and care provider.

The Advanced Health & Care suite of products includes: Adastra, Caresys, Crosscare, eFinancials Smart Business Suite, iConnect, iNurse, Saturn & StaffPlan.

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