

Becrypt signs up Exclusive Networks as first UK certified service delivery partner

Submitted by: PR Artistry Limited

Thursday, 15 March 2012

Elite accreditation status for leading distributor boosts Becrypt's new partner programme

London, UK, 15 March 2012 Becrypt (<http://www.becrypt.com>), specialist supplier of certified cyber security solutions to Government, public sector and industry, has signed up Exclusive Networks as the company's first UK service delivery partner following the announcement of its new partner programme - Platform for Success - made in February. By achieving this elite partner status, Exclusive Networks combines the best government-grade security products from Becrypt with the distributor's own business experience to help resellers and VARs deliver world-class security solutions to commercial customers.

Jim Harvey, Business Development Director at Exclusive Networks, commented, "With the rise in cyber crime, security is high on the corporate agenda. No-one has a better track record than Becrypt in ensuring cyber security to the highest level. Attaining Becrypt service delivery partner status is a significant milestone for us as we look to enrich our solutions portfolio and expand our commercial outreach. It enhances our deliverable services and gives our partners 100% assurance that they can confidently protect their customers' sensitive data at all times."

As a leading pan-European value added distributor, Exclusive Networks has proven experience in advising large systems integrators as well as specialist boutique channel partners on which technologies to use and then support them at all stages of the sales process to aid successful implementation of complex security infrastructures.

Becrypt's end point security suite is one of a range of innovative cyber security products from the company that protects sensitive information when on the desktop, at the end point or when in transit or being shared with trusted third parties. Becrypt is the only provider of software encryption approved for use with data up to Impact Level 6 (TOP SECRET), used by the Government, and MOD. Becrypt also offers more flexible solutions to meet the requirements of the wider public sector and commercial organisations.

Bernard Parsons, CEO of Becrypt concluded; "Demand for cyber security has never been greater as companies across all industries look to provide instant secure access to corporate data across potentially vulnerable networks. Our aim is to plug the gaps in this huge market by working with the channel to share knowledge, resources and real-world experience. Together with partners like Exclusive Networks, we can apply a fresh approach to solving customers' business needs and generate new and increased revenue streams that benefit us all."

To learn more about partnering with Becrypt or to download the latest information on Becrypt's Platform for Success programme, please visit www.becrypt.com

-ends-

NOTES TO EDITORS

About Exclusive Networks

Exclusive Networks is the first pan-European, true value added distributor that brings partners the reach and volume of a broad line distributor but with the added value and services of a specialist distributor.

Exclusive Networks works with leading and emerging vendors to deliver innovative technology that returns increased margins, incremental revenue and differentiation, all backed by presales consultancy, professional services and 24x7x365 support.

Vendors that choose to work with Exclusive Networks can expect a significant reduction in risk, an accelerated go to market strategy to reduce the initial investment whilst delivering rapid growth and a lower cost of sale.

With UK offices in Alton, Hampshire and Chesterfield, Derbyshire the Exclusive Networks team consists of a mix of experienced IT distribution professionals in every aspect of the business and continues to recruit and develop the best people available to maintain its position at the forefront of the industry. For more information, please visit: www.exclusive-networks.com

About Becrypt

Becrypt is a leading supplier of innovative Information Assurance solutions and services, providing secure, feature-rich, out-of-the-box products that are government-certified and suitable for all industry sectors. Becrypt is a leading supplier of encryption technology to the UK Government, Ministry of Defence and UK Police.

Becrypt plays a leading role in the Information Assurance industry through membership and participation in various bodies including CIPCOG, DIPCOG and the Crypto Developers Forum.

Through technology and OEM partnerships Becrypt enables third-party solutions with encryption and other data security capabilities.

Becrypt has offices in London, UK; McLean, VA, USA; and Sydney, Australia serving clients worldwide.

For more information please visit: www.becrypt.com (<http://www.becrypt.com>)

For Media Resources including high resolution image downloads please visit:
<http://www.becrypt.com/news-events/news> (<http://www.becrypt.com/news-events/news>)

Editors Contacts

Keith Ricketts
Marketing Director
Becrypt
Tel: +1 (0) 7809 391 037

Email: kricketts@becrypt.com

Andreina West/Mary Phillips

PR Artistry Limited

Tel: +44 (0) 1491 639500

Email: andreina@pra-ltd.co.uk