

# **CRANFIELD UNIVERSITY SELECTS XCHANGING TO DESIGN AND SUPPORT BACKBONE NETWORK UPGRADE - Data Integration, an Xchanging company, awarded 5 year network contract from Cranfield University**

Submitted by: Xchanging Global Insurance Solutions Ltd

Monday, 16 April 2012

---

LONDON, 16 April 2012 – Cranfield University, has awarded Xchanging (LSE: XCH), the business process and technology services provider and integrator, a five year contract for network supply and support services. The contract was won by Xchanging's network and systems integration company, Data Integration, following a rigorous tender process. The contract includes infrastructure, implementation, professional services and ongoing support.

The upgrade project, which replaces the current devices with a new backbone network, will provide enhanced switching capacity and functionality and support the provision of IT services for a 5 year+ lifecycle. The network upgrade will form part of Cranfield University's enhanced technical capability as they continue to grow their research profile and deliver inspirational teaching globally.

The Core and Distribution layers of the network will be upgraded to equipment that is 40GB ready. The solution will provide effective control and classification capability of data to allow for voice, video, multimedia and high bandwidth applications to effectively co-exist on the network. The design provides added functionality, extensibility and performance.

Howard Jeffrey, Head of IT Infrastructure at Cranfield University commented, "Data Integration has a great track record of providing solutions to the higher education sector and coupled with that they are a safe pair of hands, we feel they're the right partner for us. They take the time to understand our business, and have put forward a solution that provides for our future growth."

Paul Phillips, Public Sector Practice Director added, "We are delighted to have been chosen by the University to provide this critical upgrade. The solution proposed will deliver the additional capabilities and speed required to support the inspirational and globally renowned teaching and research Cranfield University delivers."

-ENDS-

For further information, please contact:

Xchanging Technology Services  
Sarah Richardson  
Tel: +44 (0)20 7780 5509  
sarah.richardson@xchanging.com

Cranfield University  
Media Relations  
Tel: +44 (0) 1234 754999  
mediarelations@cranfield.ac.uk

## About Cranfield University

Cranfield University is a wholly postgraduate institution with a worldwide reputation for excellence and expertise in aerospace, automotive, defence, engineering, environment and water, health, management and manufacturing. As the UK's most business-engaged University, and led by research which is applied to real life situations, we are world-leading in our contribution to global innovation.

[www.cranfield.ac.uk](http://www.cranfield.ac.uk)

## About Data Integration, an Xchanging company

Data Integration is one of the UK's leading networking, security and communication technology providers. Acquired by Xchanging, the business process and technology services provider, the company is now part of Xchanging's Technology business.

Data Integration specialises in network security, mobility solutions and high performance networks serving more than 300 customers in the UK, spanning the private and public sectors.

[www.dataintegration.com](http://www.dataintegration.com)

[www.xchanging.com](http://www.xchanging.com)