

# Specialist paper manufacturer to improve cash flow and make better buying decisions with finance system from m-hance

Submitted by: m-hance Ltd

Thursday, 17 May 2012

---

Slater Harrison & Co, market-leading manufacturers of speciality card, papers and board products, is to transform its material requirements planning (MRP) processes by implementing a financial management system from m-hance. This new system will provide swifter access to more accurate financial information to enable Slater Harrison to improve cash flow and make better informed buying decisions in support of its future growth plans. The m-hance system will go-live in October 2012.

With price sensitive customers and increased competition, maintaining tight financial control over costs and margins is critical to Slater Harrison's success. The organisation decided to replace the outdated system that it had been using for 14 years for a scalable solution with flexible long-term support options. After reviewing several systems including Access Accounts and Infor Syteline, Slater Harrison selected a financial management solution (<http://www.m-hance.com/software/microsoft-dynamics-gp/>) from m-hance to streamline its MRP processes and improve the accessibility and reporting of financial information.

Tim Hughes, Financial Director of Slater Harrison & Co Ltd, explains, "Our current system requires a significant amount of manual intervention to provide us with the standard financial information we need. We are often left to churn through large volumes of data as a basis to make key business decisions which no longer fulfils our requirements."

Hughes continues, "We considered several suppliers but were impressed by the professionalism of the m-hance team combined with the company's status as a major player in the UK software market. m-hance's solution was the most user friendly of the systems we evaluated and is ideally suited to our needs as a manufacturer, without being very complex to run or administer which was a crucial requirement."

m-hance's system (<http://www.m-hance.com/software/microsoft-dynamics-gp/>) will automate and significantly streamline Slater Harrison's back-office accounting processes by eliminating time-consuming manual procedures. The new solution's advanced reporting capabilities will also provide more accurate and quicker access to financial information to improve Slater Harrison's purchasing decisions in addition to giving it complete visibility and control over its stock (<http://www.m-hance.com/sectors/manufacturing/>) to more efficiently meet demand.

Hughes comments, "m-hance's solution will enable us to better plan our MRP routines so we provide the right products to our customers in line with their precise timescales. With business critical information at our fingertips, we'll be able to make better informed buying decisions which will result in us having to hold less stock, thus improving our cash flow without jeopardising our service to customers."

Hughes adds, "m-hance's solution will provide a rapid return-on-investment and play a key part in helping to shape our future. With more accurate and comprehensive information to hand, we'll be able to determine which of our products and markets are most profitable and where we should be placing our

efforts to support our growth plans, and, most importantly remain ahead of our competition.”

-ENDS-

Notes to Editors

About Slater Harrison & Co Ltd [www.slater-harrison.co.uk](http://www.slater-harrison.co.uk)

Based in Bollington, Slater Harrison & Co Ltd are manufacturers of speciality card, papers and board products in a range of finishes, colours and thickness. Established in 1929 and based in Cheshire, England, with over 80 years' experience Slater Harrison has a strong tradition for quality and service and prides itself in the diversity and innovation it can offer in paper and card products.

Slater Harrison's strengths lie in diversification in terms of product range and the markets in which it operates. Not only does it provide an extensive range of standard products, Slater Harrison also seek strategic partners with whom it can build a trusting and loyal relationship to manufacture customers' own branded products.

About m-hance [www.m-hance.com](http://www.m-hance.com)

Stockport-based m-hance is a UK-based company providing innovative and functionally rich business software solutions to 2400 mid-market sized organisations including G4S, Stafford Lynch, Hewden and Endsleigh Insurance. m-hance's core solutions offering consists of financial management, CRM, HR & Payroll, managed services and software development in a variety of vertical markets including distribution, manufacturing, not-for-profit, professional services and infrastructure.

m-hance has been formed following the acquisitions of Calyx Software, Gyrosoft, Trinity Computer Services and elements of MentecPlus, Touchstone Group and Maxima Holdings plc. m-hance is currently supported by 230 staff from offices in Manchester, London, Loughborough, Dublin and Glasgow. m-hance also has offshore development capabilities in India and the United States.

Press Contact:

Ben Carey, PR Manager

T: 07713 196971 e: [ben.carey@m-hance.com](mailto:ben.carey@m-hance.com)