

Mayflex Presented with Best Partner Award by QNAP

Submitted by: Mayflex UK Limited

Tuesday, 12 June 2012

Mayflex the cabling infrastructure, networking and electronic security solutions distributor, has been presented with the Best Partner Award for 2011 by QNAP. QNAP Security is a professional provider of network video recorder (NVR) surveillance solutions that integrate advanced surveillance and storage technologies.

The award was presented to Gary Harmer, Director of sales – security at Mayflex during the IFSEC exhibition which took place at the NEC in Birmingham during May.

"We are pleased to award Mayflex as our Best Partner of Year 2011, mainly for their contribution in successfully raising the awareness of our VioStor brand of NVR products in the U.K. market." said David Chiang, General Manager of Surveillance Business Division, QNAP Systems Inc. "We are happy to be working with such a dynamic and passionate team with strong leadership, excellent technical capabilities and highly professional support services. Their roots in the infrastructure sector together with their full dedication to IP convergence, has brought forward great mutual success in the past year."

David concluded "QNAP has developed a very strong relationship with Mayflex and are working together on a number of large deployments in the region. This award, along with our momentum in the market, demonstrates the significant demand for our high-availability storage solutions in complex IP video surveillance applications."

Gary Harmer, Director of Sales – security commented, "We are delighted to receive the award from QNAP. The QNAP solution plays a key part within our IP security offering. With its technical capability and ease of use it provides the perfect solution for network video recorder (NVR) surveillance solutions, with the added benefit of integrated advanced surveillance and storage technologies."

Gary continued "As more and more security installers move from analogue to IP, the QNAP system provides an easy transition as it has the look and feel of a traditional DVR and comes in model variants offering from 4 to 48 channels so will accommodate a large majority of installations Mayflex provides free training courses and assistance for companies that are looking to make the move from analogue to IP security and our highly trained team of sales specialists are on hand to advise and support our customers with choosing the right solutions for their requirements."

Further Information:

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