

Xactium lures senior talent from FinancialForce.com

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LONDON 19th JULY 2012 – Xactium (<http://www.xactium.com>), the Governance, Risk and Compliance solutions provider, has announced the hiring of two new senior executives as it builds its team to manage the uplift in demand. The new hires Paul Battisson and Andrew Firth will bring their experiences from global financial software firm FinancialForce (<http://www.financialforce.com/>), to enhance Xactium's in-demand cloud services.

Andrew Firth takes over as Xactium's Company Sales Manager. In his previous role as Europe, Middle East and Asia Pacific Regional Sales Manager at FinancialForce.com Andrew advised businesses on the benefits of moving core accounting functions to the cloud. An expert on cloud computing, Andrew's mission is to expand Xactium's customer base which already includes large financial services companies such as JLT, Barclays and Lockton.

Paul Battisson, Xactium's Product Architect is a Force.com certified developer with experience in agile leadership and change, holding qualifications as a Scrum Professional, Scrum Product Owner and Scrum Master. Motivated and focussed, he has experience utilising numerous different development platforms, including mobile development on iOS and Android, across various industries. Paul recently spoke at salesforce.com (<http://salesforce.com/>)'s Social Enterprise developer event, Cloudstock (<http://paulbattisson.com/?p=138>).

As part of the FinancialForce.com core development team working on the company's core accounting solution, Paul helped enhance and improve the team's agile adoptions and introduced test-driven development to the company. Working closely with a number of clients, where Paul has customised and implemented solutions, his current role at Xactium is to help develop the product architecture and delivery for Xactium's GRC solutions.

Andy Evans, CEO at Xactium, explains the motivation behind the new hires: "First of all, I am delighted to welcome Andrew and Paul to the team. The marketplace for talent is very competitive at this time and to attract new recruits from FinancialForce.com shows Xactium's ambition to become the leading provider of on-demand GRC solutions."

[ENDS]: 304 words

About Xactium

Xactium (<http://www.xactium.com>) is a leading enterprise cloud computing company delivering Governance, Risk and Compliance (GRC) solutions on Force.com, salesforce.com (<http://salesforce.com/>)'s award winning cloud computing platform.

Our suite of enterprise GRC solutions (<http://www.xactium.com/grc-solutions/>) is empowering global organizations to manage their governance, risk and compliance activities more effectively and efficiently, while reducing the effort and cost associated with traditional GRC software.

Our user base is growing rapidly, with over 4000 users of our applications added during 2012.

Our deep platform knowledge and expertise in Risk and Compliance enables us to deliver customized GRC solutions (<http://www.xactium.com/custom-solutions/>) that address specific business requirements, while delivering all the benefits of the cloud; agility, flexibility and visibility to name a few.

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