

New Business Development Manager is set to further extend Intergence's reach in the UK IT optimisation sector

Submitted by: Kiss Communications

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Intergence (<http://www.intergence.com/>), a leading independent IT optimisation consultancy based in Cambridge, UK, has appointed Steve Bulman to the position of Business Development Manager.

Steve brings a wealth of industry experience; his most recent role being Business Development Manager at PLC listed recruitment group InterQuest Financial Markets (<http://www.itqfinancial.com/>), the £50m turnover brand within the group. Steve was responsible for gaining and developing new accounts within the Investment Banking and Asset Management sector, owning the request for proposal and bid process before handing over to a delivery team for fulfilment.

In his new role at Intergence (<http://www.intergence.com/>), Steve will be responsible for major account management and new business development across a broad range of verticals within the UK sector. Steve will also focus on selling Intergence's leading software products, Hyperglance (<http://www.intergence.com/performance/products/hyperglance>) and Actual Experience (<http://www.intergence.com/performance/products/actual-experience>), as well as its full range of professional services.

Reporting to Rob Smith, Chief Operating Officer at Intergence, Steve, who will be based in the UK, said: "This is an extremely exciting time for the company and I am delighted to be joining the team. My past experience includes the management of many challenging and complex projects which involved winning and transitioning managed services, and selling people solutions. This is backed by my sales experience within the telecommunications industry at New Zealand's preeminent carrier, Telecom New Zealand (<http://www.telecom.co.nz/home/>). I am very pleased to have the opportunity to use my skills and experience to contribute to the company's growth within the IT optimisation industry".

Commenting on this latest new appointment at Intergence, Rob said, "I am delighted to welcome Steve to the Intergence team and look forward to working with him. There is a great deal of opportunity for Intergence and this new appointment will help build the reputation the company has forged in recent years and allow us to further extend our reach in the UK sector."

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Notes to Editors:

About Intergence

Intergence (<http://www.intergence.com/>) is a leading independent IT Optimisation Consultancy, headquartered in Cambridge, UK, with a regional office in the Middle East (Dubai, UAE) and was founded in 2003 to address the growing requirements of clients demanding high-level impartial expertise in networks and IT.

The company has recently (February 2012) been announced as one of the suppliers of the UK Government's

cloud computing procurement initiative, G-Cloud. The framework will feature services divided into four segments, with Intergence forming part of the specialist cloud services.

Our close relationship within the Cambridge academic community enables us to innovate in partnership, rapidly incorporating the latest technology advances into our products and services.

Intergence operates over two distinct lines of business; people and performance. Our expertise and knowledge within the field allows us to resource the right people in the right place, getting your IT projects completed quickly and hassle free. Utilizing world first products and professional optimization services, Intergence has a clear and common purpose- to improve performance and extract more value from your IT infrastructure.

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