

# Mayflex Security Team Gain Agent Vi Professional Qualifications

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Mayflex, the cabling infrastructure, networking and security solutions distributor, has seen a number of its security sales team successfully complete Agent Video Intelligence (Agent Vi) Integrator and Professional training courses. Agent Vi is a leading provider of open architecture, video analytics software which can be deployed in a variety of security, safety and business intelligence applications.

The Integrator course incorporates such topics as software functionality, pre-installation preparation, integration with video management systems and finishes off with numerous lab exercises giving the attendee actual hands on experience of working with the product and getting to grips with how it works. On the other hand the Professional training course provides sales professionals with the knowledge to successfully sell the product as well as looking at target markets and market analysis.

Gary Harmer, Director of Sales comments, "Mayflex is at the forefront of the distribution of IP-based Electronic Security solutions, our focus is product performance and customer support. The security sales team is actively encouraged to undertake as many of our supply partners accreditation courses as possible. Our customers can then be assured that they are receiving the best possible advice and support available from a team that actually has the professional qualifications to back that up."

Harmer continues, "Our aim as a team is to equip our customers with the knowledge they need to successfully migrate to IP based security solutions smoothly and confidently. Undertaking such courses as these ensures that we can do this."

To find out more about the full range of security products available from Mayflex visit [www.mayflex.com](http://www.mayflex.com)

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