

# KYOCERA partner OCM International launches central device management solution

Submitted by: Kyocera Document Solutions (UK) Ltd

Thursday, 18 October 2012

---

OCM International has announced the availability of a central device management solution that helps customers to realise full cost management potential seamlessly integrated within the KYOCERA Document Solutions'

HyPAS™-enabled multifunctional device range.

OCM is an International Company specialising in bespoke end to end output cost management business solutions. Using KYOCERA's HyPAS™ embedded device architecture, OCM was invited to develop a KYOCERA specific user friendly document output and cost management solution delivering embedded functionality and performance to KYOCERA customers offering a turn key secure print, cost recovery solution that simply offers its users the advantages of ease-of-use, productivity, efficiencies and increased savings in ways that no other can match.

"We are very excited about delivering our embedded business solutions for KYOCERA's range of HyPAS™-enabled devices" said Mr Peter O' Farrelly Chief Executive Officer of OCM International. O' Farrelly also went on to say "By utilising OCM's embedded business solutions KYOCERA's end users will regain control and transparency against assigned values for all document workflow; printing, copying, faxing and scanning. Key benefits include cost reductions, increased efficiencies and increased productivity and the ability to turn cost centres into profit centres. Here at OCM we continue to demonstrate our market deliverables through our understanding of user experience requirements at an affordable cost, where the end user can purchase OCM's software on a per KYOCERA device license (inclusive of all OCM core features including central management, secure print and cost recovery features) "

OCM's business solutions for KYOCERA can be easily configured to meet with end user specific billing and cost recovery requirements. The OCM central management solution transforms the KYOCERA A4 and A3 HyPAS-enabled devices into a hub of an adaptive infrastructure; accurate cost management, secure print with mobile secure print release and broad-based fleet management throughout an entire organisation.

Steve Mitchell, Group Product Marketing Manager, KYOCERA Document Solutions added: "We're delighted that OCM has utilised the flexibility offered by HyPAS™ to create a new pull print solution. While HyPAS™ which integrates authentication and pull-print functionality on KYOCERA MFPs provides a seamless user experience using the MFP's user-friendly touch screen control panel, the OCM product will deliver reduced document output, a secure print environment and help meet cost cutting goals."

OCM is committed to bringing to market innovative, top-quality software products, solutions and applications (apps) which meet current and future customer demand, by integrating OCM's web based central device server and working with members of the OCM partner program, KYOCERA Document Solutions and its distributors can easily provide a complete end-to-end MFD / Workflow solution to their customers.

-Ends-

#### About KYOCERA Document Solutions

KYOCERA Document Solutions is one of the world's leading office document solutions companies. Its product range includes ECOSYS printers, reliable TASKalfa and SmartMFP multifunctional devices and is complemented by supplies, software and services. KYOCERA Document Solutions provides innovative products, built on a foundation of long-life components, allowing it to offer low total cost of ownership and high efficiency in any workplace. KYOCERA Document Solutions UK Ltd won The Managed Print Services Association's (MPSA) Global Leadership Award for best practices in the OEM category earlier this year and is currently a finalist in the National Business Awards 2012. For more details please visit [www.kyoceradocumentsolutions.co.uk](http://www.kyoceradocumentsolutions.co.uk)

#### About OCM International

OCM is an International Company founded in London, United Kingdom; OCM is a company of dedicated professionals who provide a complete range of software solutions and professional services to SME's. OCM has grown to become a global solutions provider with locations throughout Europe, Australia and the United States providing tailored solutions and cost savings across all market sectors.

For more information, please contact:

[sales@ocmplc.com](mailto:sales@ocmplc.com) or [ukpr@duk.kyocera.com](mailto:ukpr@duk.kyocera.com)

0208 973 2334 / 0118 9311500