

# KYOCERA Document Solutions appoints IT Channel Document Solutions Specialist

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KYOCERA Document Solutions has appointed Michael Curtis in a new field-based role as IT Channel Document Solutions Specialist.

Previously with Samsung and Sharp, Michael will work with KYOCERA's seven-strong IT Channel Team to provide KYOCERA resellers with additional support to grow their Document Solutions capabilities. A dedicated print technology specialist, Michael's experience spans the spectrum of the document production and management market.

Michael said: "I'm delighted to join KYOCERA Document Solutions. The company's focus on its channel partners, the dedicated support structure it already has in place and its growing list of industry alliances mean that KYOCERA is well placed to ensure its dealers always deliver the best possible document and print solutions to their customers."

Charlotte Elmer, IT Channel Sales Manager added: "Michael has joined KYOCERA Document Solutions at an exciting time. His knowledge of document solutions and our extensive portfolio will enable our resellers to compete more effectively in a solution-centric style of business. We support our customers 100% and build long-term relationships – we have the printers, the solutions and the service our partners need."

KYOCERA Document Solutions has just launched the 6th generation of its award-winning ECOSYS workgroup printers. The five-strong mono printer family for the 40 to 60ppm A4 category has long life components as standard, a 30% reduction in Typical Energy Consumption (TEC) and three of the printers host a printer drum that lasts for up to 500,000 prints.

## About KYOCERA Document Solutions UK Limited

KYOCERA Document Solutions is one of the world's leading office document solutions companies. Its product range includes ECOSYS printers, reliable TASKalfa and SmartMFP multifunctional devices and is complemented by supplies, software and services. KYOCERA Document Solutions provides innovative products, built on a foundation of long-life components, allowing it to offer low total cost of ownership and high efficiency in any workplace.

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