

# Intelecom strengthens its consultancy and installation services through the acquisition of Offshore Telecom AS

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Intelecom Group AS (<http://www.intele.com>), a provider of location independent communications technology has acquired Offshore Telecom AS, a Norwegian consultancy company with experience in onshore and offshore telecommunication technology. Offshore Telecom's team of telecommunications specialists work primarily in the oil and gas industry providing planning, installation, commissioning, management and operations services.

Torkel Engeness, Chief Executive Officer at Intelecom Group AS said, "Focusing on industry segments with high business potential is an important part of Intelecom's growth strategy. For a number of years we have had a strong market position in the oil, gas and shipping industries. We see increasing demand for our consultancy services in line with the level of activity in these sectors. The acquisition of Offshore Telecom supports our commitment to consultancy services and marks a natural evolution in our traditional product delivery strategy."

In recent years Intelecom has played a key role in the growing number of consulting projects across different industries including oil, gas and shipping. Offshore Telecom's expertise in terms of advisory and executive functions will contribute significantly to new Intelecom projects for both existing and future customers.

"Since 2007 Offshore Telecom has built a strong team of telecommunication professionals and has experienced significant growth. We see great benefits in being part of a larger group. Along with Intelecom we look forward to offering our customers a wider range of products and services and providing our employees with further career development opportunities," concluded Athletic Kyvik, Chief Executive Officer at Offshore Telecom AS.

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## About Intelecom

Intelecom is a leading provider of contact centre technology. With over 14 years' experience, Intelecom was one of the first developers of cloud based contact centre solutions. Highly flexible and scalable Intelecom's technology can be adapted to accommodate one to several thousand concurrent agents or callers to any telephone, any location and integrates to multiple applications seamlessly.

Intelecom's objective is to help our customers achieve greater operation efficiencies through their contact centre processes. To this end we design cost effective services which deliver strategic objectives and increase customer satisfaction. Intelecom is an organisation focused on innovation, with 70% of our employees working in a technical capacity we continue to develop market leading functionality which meets customer requirements today, tomorrow and beyond.

Today Intelecom delivers contact centre services to over 2000 businesses, total revenue exceeds GBP 53

million and EBITDA is a healthy 14%.

For more information please visit [www.intele.com](http://www.intele.com) or contact:

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