

Telecoms M&A tops agenda at TMT Finance Asia conference in Hong Kong on February 6

Submitted by: TMT Consultants Ltd

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Asian telecoms mergers and acquisitions are top of the agenda for the 4th TMT Finance & Investment Asia (<http://www.tmtfinance.com/asia>) conference taking place in Hong Kong on February 6, as a surge in significant deals is expected across the region in 2013.

Consolidation is predicted in a number of markets where operators are struggling to sustain growth due to over competition, such as in India, Indonesia and Vietnam. The surge in demand for data is also driving deals as telecom operators across the region look to invest more in broadband infrastructure, spectrum, licences, new technology and business models.

“We have seen a number of trendsetting deals recently such as Softbank’s US\$2.3bn acquisition of Japanese broadband operator eAccess, and Sistema of Russia negotiating a US\$3bn deal to buy Aircel and consolidate its position in India,” said Dominic Lowndes, Managing Editor of TMT Finance (<http://www.tmtfinance.com>), the event organiser. “Shareholders of smaller operators are looking for an exit as they realise the financing and investment needs are too great to compete in some markets.”

“The return of private equity is also highly significant with Carlyle investing in Indonesian towers, CVC buying into Hong Kong Broadband, and a number of media related deals in the pipeline,” added Lowndes. “And there is huge operator and financing interest in new licence opportunities such as Myanmar.”

[TMT Finance & Investment Asia <http://www.tmtfinance.com/asia>] gathers key executives and advisers from across the telecom, media, technology and finance space, to assess the latest investment and financing opportunities regionally. Delegates are key financial decision makers and advisers including CEOs, CFOs and Strategy Heads, private equity investors, heads of TMT from leading investment banks, law firms and professional consultants.

The conference programme features a series of leadership panel debates, keynote presentations and exclusive networking sessions on: Telecom Leadership Strategies; Mergers and Acquisitions; Media and Convergence; Broadband for the next decade; Raising Finance for Asian TMT, and Mobile Infrastructure Investment.

Companies with speakers announced so far include Telstra Global, CSL, Citigroup, Tata Communications, Tower Bersama, Credit Suisse, ANZ, Moody’s, Analysys Mason, Hong Kong Broadband Network, Huawei, Bank of America Merrill Lynch, IFC, MIGA, the World Bank, MSL Group Asia, Actel Consulting, CE On-Demand, DBS Group, Standard Chartered, ING and PricewaterhouseCoopers.

TMT Finance & Investment Asia 2013 takes place at the JW Marriot hotel, Pacific Place Hong Kong, on February 6 from 8am to 8pm. Find out more at www.tmtfinance.com/asia

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