

Telecom and finance leaders meet in Hong Kong to assess regional growth strategies

Submitted by: TMT Consultants Ltd

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Telecom chiefs and sector heads of leading financial and advisory institutions are meeting in Hong Kong on February 6 to assess regional growth strategies at the much anticipated TMT Finance & Investment Asia 2013 Conference (www.tmtfinance.com/asia).

The conference, which attracts senior executives from across the region, takes place at a critical time as telecom companies look to develop new revenue streams and streamline business. Key session themes on the agenda are telecom growth strategies, mergers and acquisitions, media and convergence, raising finance, mobile infrastructure ownership and broadband investment.

"Moving away from your competency heartland to embrace new business models and technologies is a truly daunting challenge," commented Michael Graham, Executive Director, PwC who will be leading the Media and Convergence panel, which also includes Newscorp, GSMA and Celestial Tiger Entertainment.

"Tomorrow's winners will be nimble enough to spot an opportunity and sufficiently empowered and agile to invest or move on - while shifting the traditional business model to 'digital'; I think 2013 is the year of the 'fearless digital innovator'."

Telecom companies providing key speakers include Vodafone, Axis, Telstra, BT, Digicel, YTS Communications, Wharf T&T, Tata, Hong Kong Broadband Network and Huawei. All the leading international investment banks, law firms and private equity houses will be represented. The day ends with a panel on mobile infrastructure featuring chief executives from STP Indonesia, Towervision, Protelindo, Tower Bersama and TA Associates.

"After years of rapid growth, Asia's telecommunications industry is maturing," said Laura Acres, Senior VP, Moody's who will be making the opening keynote speech titled Asian Telco Cometh of Age. "As each company's business mix continues to develop and broaden, while capital expenditure -- driven by rising data needs -- will remain at high levels. At the same time, returns to shareholders will increase and liquidity profiles will continue to be strong, supported by resilient, utility-like cash flows."

The TMT Finance & Investment Asia conference, takes place at JW Marriot Hong Kong, gathering leading telecom and media executives, investment bankers, government representatives, specialist financiers and advisers from across Asia to assess new investment opportunities and strategies. For full details of programme and speakers go to: <http://www.tmtfinance.com/asia/programme>

The conference is produced by TMT Finance with support from Analysys Mason, Paul Weiss, PwC, Webb Henderson, Capital MSL, Moody's, Neostratus, EM Finance Consulting and Invest Hong Kong.

Register to attend at <http://www.tmtfinance.com/asia/register/>