

Integralis Rated a 'Leader' in Independent Research Firm's 'Emerging Managed Security Service Providers, Q1 2013' Report

Submitted by: Origin Comms Ltd

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Theale, Reading, U.K., 31st January 2013. Integralis, a global provider of IT Security and Information Risk Management solutions, today announced that it was among companies selected by independent analyst firm Forrester Research, Inc. to participate in its January 2013 report, The Forrester Wave™: Emerging Managed Security Service Providers, Q1 2013. Of the ten top emerging MSSPs identified by Forrester, Integralis was recognised in the highest category, 'Leaders', common characteristics of which are "sound technology, strong execution and good to great strategies."

The Forrester Wave™ report is produced to help security and risk professionals select the right managed security services provider. It includes 10 emerging MSS providers, evaluated on the basis of a 15 point criteria. The companies selected demonstrate competent technology skills; effective pricing; excellent customer service; experience and trained staff; and flexibility.

According to a Forrester security survey cited in the report (*Forrester's Forrsights™ Security Survey, Q2, 2012), "21% of those surveyed... planned to spend more of their budget with managed security service providers (MSSP) in the coming year.... The numbers show a clear trend, and there's a growing consensus that outsourcing security is a viable option for many companies." Integralis was highlighted as having "one of the broadest service portfolios of the emerging MSSPs we evaluated". This together with its scores for adherence to SLAs, SOC operations and employee retention marked Integralis out as a 'Leader'.

According to Forrester, in this report the vendor's ability to reduce complexity and provide great situational awareness separates the Leader from the Strong Performer and the Strong Performer from the Contender.

Simon Church, CEO, Integralis, said, "We are delighted to see what we believe is independent third-party acknowledgement of our commitment to the industry. As the world's leading pure-play provider of advanced IT Security and Information Risk Management solutions we invest significantly in our MSS offering. With the backing of NTT our development of our Managed Services platform and portfolio together with our focus on attracting and retaining the most qualified experts in the industry is clearly positioning us, we feel, as a leader. "

Akira Arima, CEO at NTT Communications, said, "We are continuing to invest into the growth and expansion of Integralis worldwide alongside NTT's R&D Centre developed technology. Together we are building on the company's skill and expertise to provide seamless information security services as the security arm of NTT Communications. We will continue to create positive demand in the market, by building on Integralis' reputation as a trusted security partner helping customers to embed security into the fabric of their organisations."

*Forrester's Forrsights™ Security Survey, Q2, 2012

Notes to editors:

Report details: The Forrester Wave™: Emerging Managed Security Service Providers, Q1 2013. Ten Emerging Service Providers That Have The Chops To Be Your Managed Security Service Provider, by Ed Ferrara and Nick Hayes with Laura Koetzle, Chris McClean, and Kelley Mak, published January 8, 2013

About Integralis:

Integralis provides IT Security and Information Risk Management solutions on a global basis. We deliver a portfolio of managed security, business infrastructure, consulting and technology integration services. We help organisations lower IT costs and increase the depth of security protection, compliance and service availability. Integralis is headquartered in Ismaning, Germany and part of the NTT Communications Group, owned by NTT (Nippon Telegraph and Telephone Corporation), one of the largest telecommunications companies in the world. For more information, visit www.integralis.com.

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