

# Mayflex to Distribute Razberi

Submitted by: Mayflex UK Limited

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July 1st 2013, Mayflex, the distributor of Converged IP Solutions including cabling infrastructure, networking and electronic security solutions, has announced that it will be distributing the Razberi range of Server Switches.

The Razberi ServerSwitch NVR's are quite unique as they combine the functions of a network video recorder, PoE smart switch, storage and powerful video management software into a single compact appliance.

Commenting on the partnership, Gary Harmer – Mayflex Director of Sales for Electronic Security said 'We are delighted to add Razberi to our product portfolio, the ServerSwitch range is an innovative solution that really does make IP installations simple. With its plug and play technology and the fact that the video software comes pre-installed, its particularly suitable for traditional analogue installers that are looking to move into IP.'

Gary continued 'The Razberi ServerSwitch range has been designed specifically to integrate with the full set of Video Management Software from Milestone and Axis Camera Station, both of which are brands that we also distribute, so adding Razberi to our portfolio really does complete the solution.'

Tom Galvin, President for Razberi Technologies commented 'We feel that Mayflex is a really good fit for Razberi in the UK, particularly with their focus on IP security and the fact that they are also distributors for two of our technology partners, Milestone and Axis. We are looking forward to working with Mayflex to build the Razberi brand in the UK and help the migration of analogue systems to IP.'

The Razberi ServerSwitch products come in 4 and 16 channel variants at present with 8 and 24 way units soon to be launched, all complimented with a 3 year warranty. The ServerSwitch products are available with immediate effect and Mayflex customers can also take advantage of free next day delivery to the UK mainland, track and trace their orders as well as many other benefits of the Business and Service Essentials that Mayflex offer.

For further details please visit [www.mayflex.com](http://www.mayflex.com) or [www.razberi.net](http://www.razberi.net)

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