

## **Band-X selects RiverSoft for continuous e-business availability**

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RiverSoft to enhance service reliability of first online trading exchange for IP bandwidth

SAN FRANCISCO, July 26, 2000 - RiverSoft, the interventionless infrastructure management company, today announced that it has been selected by Band-X, the first Internet-based trading floor for global telecoms capacity, to manage its IP exchange. RiverSoft's technology will help to deliver constant e-business availability for Band-X's trading exchange by ensuring all buyer and seller connections are fully operational 24x7.

Band-X's IP Exchange is a platform for the trading of Internet transit, which enables IP backbone providers to offer network capacity anonymously via Band-X's Web portal. ISPs and large corporates then choose the most favorable service based on current price and quality performance, and connect to that provider via the IP Exchange. Band-X enters into a service level agreement (SLA) with its clients to ensure service delivery.

"We are operating a wholesale market for IP traffic and that means high expectations from traders in terms of performance, reliability and availability," said Nigel Panter, director of Band-X Routed. "Riversoft will enable us to proactively manage our complex IP exchange core, managing the connections between buyers and sellers so as to isolate and rectify any problems before they affect service."

One of the main benefits of this service to Band-X customers is that it allows them to switch suppliers as and when different offers become available, as opposed to being tied into annual contracts with one supplier. RiverSoft's auto-discovery and interventionless maintenance of network topography will ensure that despite this constant change in seller-buyer connectivity, Band-X always has an accurate picture of the IP Exchange. From this overview of topology, it will identify the root cause of any network problem with dramatically improved speed and precision.

"As a Web-based company, Band-X's business success is reliant on the performance of its internet infrastructure," commented Gary Read, VP of Marketing at RiverSoft. "Adopting RiverSoft takes the chance out of network management. With leadership and proven success in network auto-discovery and root-cause analysis technology, RiverSoft helps companies keep pace with network changes and deal with problems before e-business services are disrupted."

The Band-X Routed IP exchange is based on a cluster of Cisco routers housed at London's Telehouse. It is the only exchange to have been awarded Cisco Powered Network status. The company is preparing to launch additional IP exchanges in New York, Amsterdam, Paris shortly, with Hong Kong and Bombay following.

### About Band-X

Band-X is the first ever Internet-based trading floor for global telecoms capacity. The Web-based exchange provides a portal for buyers and sellers of bandwidth and related wholesale services to trade anonymously. In February 2000, the company launched Band-X Routed, an independent virtual market for IP

capacity. This links buyers, including ISPs and large corporates, with the Data Network Operators (DNOs) that best meet their requirements in terms of both quality of service and price.

Band-X Routed offers buyers an objective source of information about the quality of services offered by DNOs. They can then seamlessly switch between providers, via the Band-X IP Exchange, to ensure the price they are paying for bandwidth continuously tracks the market rates. Band-X also offers a number of other services. Band-X Switched interconnects carriers directly to Band-X in Telehouse London and allows them to buy and sell international voice minutes in real time. Band-X Co-Location is a world-wide communications specialist property agent, dealing in carrier-neutral real estate. Band-X Networks brings carriers together to buy and sell raw international bandwidth in the form of dark fibre, wavelengths or clear-channel capacity. It can be found on the Web at [www.band-x.com](http://www.band-x.com)

#### About RiverSoft

RiverSoft, the only provider of interventionless infrastructure management solutions, helps organizations to easily and efficiently keep pace with the explosive growth and dynamic nature of e-business-driven networks. Leading worldwide service providers and large enterprises such as Band-X, Carrier1, Nomura Research Institute, Onyx Networks and SEMA Group are using RiverSoft products to ensure continuous network availability while slashing operational costs. Acting as a radar for the Internet, RiverSoft delivers the only solution in the industry that takes the guesswork out of network management by automatically discovering and maintaining an in-depth view of the network.

A privately-held company, RiverSoft is headquartered in San Francisco, California, with offices around the world. It can be found on the Web at [www.riversoft.com](http://www.riversoft.com).

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