

# Xtravirt working with VMware to deliver vCloud® Hybrid Service™

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London, UK, 22 May, 2014: Xtravirt (<http://www.xtravirt.com>) has announced the Q2 launch of a range of structured packaged services (<http://xtravirt.com/service-catalogue/vmware-vcloud-hybrid-service/>) to support delivery of the VMware vCloud® Hybrid Service™. As resident hybrid cloud experts, Xtravirt guides organisations who are exploring the extension of their data centres to this flexible and secure hybrid cloud service, enabling project acceleration, reduction of direct costs and IT resource optimisation, while using the same familiar tools.

As well as the already available core vCloud Hybrid Service Jumpstart programme, there will be additional packaged services that provide VMware customers with the perfect starting point across the most popular hybrid cloud use cases, such as Test and Development and Disaster Recovery-as-a-Service, among others. All of these services are designed to deliver the following benefits:

- Using Xtravirt's recognised expertise in delivering virtualisation and cloud solutions
- Enabling successful adoption of vCloud Hybrid service
- Accelerating time-to-value for customers

"VMware customers are looking to the vCloud Hybrid Service to seamlessly extend their data centers and take advantage of the cloud. Xtravirt is able to use their expertise in VMware private cloud implementations to help customers accelerate their path to value, while achieving that seamless integration with existing VMware solutions," explains Gavin Jackson, VP EMEA, Cloud Services, VMware.

VMware vCloud Hybrid Service is available through selected VMware partners who have attained the Hybrid Cloud Competency (<http://xtravirt.com/company-news/xtravirt-gains-vmware-hybrid-cloud-competency/>) in recognition of their expert knowledge of VMware hybrid cloud solutions. Xtravirt is an industry-recognised consulting organisation has been working in partnership with VMware since 2010.

## About Xtravirt

Xtravirt is a leading, independent solution provider of enterprise virtualisation solutions, delivering data centre (<http://xtravirt.com/service-catalogue/data-centre-solutions/>), workspace (<http://xtravirt.com/service-catalogue/workspace-solutions/>) and cloud (<http://xtravirt.com/service-catalogue/cloud-solutions/>) transformational services to clients across public and private sectors, both in the UK and internationally. Alongside the consultancy business, Xtravirt also develops software to complement virtualisation, including their Advantage (<http://xtravirt.com/product-information/>) software solutions. Partnerships (<http://xtravirt.com/partners/>) include VMware, VCE, Citrix, Microsoft, EMC, Insight and Colt, among others. For more information, please visit [xtravirt.com](http://xtravirt.com). (<http://xtravirt.com>)

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