

# Norisco expands managed cloud services portfolio through partnership with UK Cloud Service Provider

Submitted by: Sprint Marketing

Monday, 7 July 2014

---

London, UNITED KINGDOM – 7th July 2014 –Norisco Limited, today announced a new partnership agreement with UK cloud service provider Core DataCloud, further expanding the portfolio of cloud services (<http://http://www.norisco.com/solutions/cloud/>) that it can offer its UK customers. Core DataCloud specialise in the provision of services in 3 key areas – Backup and Disaster Recovery as a Service, Cloud File Archiving and ‘Sync and Share’ for enterprise file sharing across multiple devices. All the solutions are delivered from UK datacentres and are built on market-leading hardware platforms, with storage provided by EMC.

The amount of data that has to be stored, backed up and managed in businesses today is phenomenal – over 80% of which is inactive after 90 days. This represents huge costs in both time and money. The solutions now offered to customers not only allow anytime access to their data from any device, but also reduce storage and management costs. The data is held and managed in secure UK datacentres, an important consideration for many organisations.

‘We are really pleased to announce our new partnership with Core DataCloud. We’re expanding our portfolio of cloud services and these additional managed cloud services enhance what we already offer. Blending both cloud services and on-premise solutions is a key requirement for our customers today, backed by technology from leading vendors such as EMC, with whom Norisco already have established relationships”, said Eamon Campbell, Managing Director at Norisco.

“Core DataCloud are building our channel only go-to-market strategy in the UK and working with fast-growing and established partners like Norisco, will be an important factor for our growth and success. It’s an exciting time for us both as we join forces and combine our sales and marketing effort to find opportunities for cloud-based services”, added Sharad Saggarr, Managing Director at Core DataCloud.

## About Norisco

Norisco is a fast-growing IT solutions provider, headquartered in London. Norisco deliver a broad portfolio of technology solutions from leading technology and communications vendors, including connectivity, network infrastructure, unified communications, Cloud managed services, Data Centre services, security and mobility.

For further information, please visit <http://www.norisco.com>

## About Core DataCloud

Core DataCloud are a well established UK based Cloud Services Provider. Core specialise in the provision of solutions in 3 keys areas - Cloud File Archiving for file data, Sync and Share solutions for enterprise file sharing and Backup & Disaster Recovery as a Service. All our solutions are delivered from UK datacentres and built on market-leading hardware platforms, with storage provided by EMC.

<http://www.coredatacloud.com>

Norisco Press Contact:

Sere Davoudi, Marketing Manager, Norisco Ltd

80 Paul Street, London, EC4A 4NE

Email: [sered@norisco.com](mailto:sered@norisco.com)

Tel: 020 7749 4318

Mobile: 07886 757912