HITACHI EUROPE ENDS REMOTE ACCESS FRUSTRATIONS WITH WORLDCOM ADVANCED NETWORKS

Submitted by: Pleon
Tuesday, 23 June 1998

---

23 June 1998

....reducing connection costs and providing secure, reliable connection to the home LAN...

WorldCom Advanced Networks today announced that it is to provide Hitachi Europe with a remote access solution to enable travelling executives to dial into the home LAN (Local Area Network) from anywhere around the world reliably and securely.

Hitachi predicts that the £50,000 project will pay for itself in the first six months of full operation. Savings will be made in costs of hotel telephone bills and user time. The system will go live in the next 6 months.

Richard Bromberg, European IT Group Manager, Hitachi Europe Ltd, said: "Many of our staff around the world have terrible difficulty trying to connect to the home LAN. Too much time is wasted trying to get a line which then runs too slowly and inevitably drops when the connection is made. Now with the WorldCom Advanced Networks solution we have a network which is reliable and secure with the added bonus of cheaper calls."

Hitachi Europe has purchased the NT Link solution, based on the Windows NT Server Remote Access Service (RAS) version 3.51. The solution will enable remote workers to access files and printers on the home LAN and run applications across a remote network. It will also allow them to send and receive email and provide input for month end reporting requirements.

WorldCom Advanced Networks fought off competition from BT Global Networks, AT&T and Advantis and was chosen for its proven track record.

Bromberg continued, "The others were close contenders but I previously worked with Hays Management Group and I witnessed the implementation of a CompuServe Network Services

solution. I was very impressed with the speed of implementation and the fact that it worked first time."

The project will be based in Maidenhead, UK, and Munich, Germany, and will support 500 Hitachi remote users. The solution will replace a combined system of Shiva LAN Rover and ISDN circuits.

Andrew Carver, managing director, WorldCom Advanced Networks Europe, said "Large companies in sectors ranging from manufacturing to banking have more and more remote users who need to link back to the home LAN when travelling. Firms need to focus on their core business, not worry about escalating costs of bad connections. That's what we are able to deliver."

- ends -

Notes to editors:

About Hitachi Europe Ltd

Hitachi Europe Ltd is a wholly owned subsiduary of Hitachi Ltd Japan. It has operations throughout Europe which provides sales, marketing, technical support and research and development.

About WorldCom Advanced Networks

WorldCom Advanced Networks, a leading global network integrator provides customers with complete fully integrated, Internet, Intranet and Extranet connectivity solutions in 114 countries.

responsesource