

BLACK BOX ANNOUNCE CISCO PREMIER PARTNERSHIP

Submitted by: Black Box Network Services (UK)

Wednesday, 30 July 2014

Black Box Network Services (UK) Ltd announced today it has achieved Premier Partner Certification (<http://www.blackbox.co.uk/gb-gb/page/6723/cisco-premier-partner>) from Cisco®. To earn Premier Certification, Black Box Network Services had to meet standards for networking competency, service, support and customer satisfaction set forth by Cisco.

“Today’s dynamic communications market requires a partner process to adapt and transform technology to drive business results and at Black Box, we believe communication is an organisation’s most important process. Black Box as Premier Partner and working together with Cisco at this level now creates further value to our propositions” said David Long, Director of Sales & Marketing UK & Ireland, Black Box Network Services.

As a Cisco Premier Certified Partner, Black Box Network Services demonstrates a range of technical expertise. To achieve Cisco Premier Certification Black Box was required to achieve the Cisco Express Foundation Specialization. This specialization includes tests on technical competency in the integration of basic routing and switching, wireless LANs, and security technologies. In addition, Black Box was required to integrate a base level of Cisco Lifecycle Services into their offerings and demonstrate measurably high levels of customer satisfaction based on independently audited customer satisfaction surveys.

The Cisco Resale Channel Program provides partners with the training required to build sales, technical and Cisco Lifecycle Services skills. Cisco resale partner certifications—Gold, Silver, Premier and Select—represent an increasing breadth of skills across key technologies and a partner’s ability to deliver integrated networking solutions. Cisco resale partner specializations—Master, Advanced and Express—reflect an increasing depth of sales, technical and service expertise in particular technologies.

About Black Box Network Services (UK) Ltd

Black Box Network Services is a leading technology solutions provider dedicated to helping customers build, manage, optimize, and secure their IT infrastructure. Our services include design, installation, commissioning, product procurement, and maintenance of your network infrastructure. With a global presence and over 4,000 team members, Black Box services more than 175,000 customers in 141 countries. To learn more, email gail.mckenna@blackbox.co.uk or visit www.blackbox.co.uk (<http://www.blackbox.co.uk/gb-gb/page/5367/services>)

Contact:

Gail McKenna
Black Box Network Services UK Ltd
Tel: +44 2894 428325
Email: gail.mckenna@blackbox.co.uk