

Cloud Distribution lands 4th in prestigious Sunday Times Hiscox Tech Track 100

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Flies the flag for IT distribution in listing of UK's 100 fastest growing private tech firms

Reading, UK, 8th September 2014 – Security and networking next-generation value added distributor (VAD) Cloud Distribution ([://www.cloud-distribution.com](http://www.cloud-distribution.com)) has been placed at number 4 in the 14th annual Sunday Times Hiscox Tech Track 100 league. The Hiscox Tech Track 100 ranks Britain's private technology, media and telecoms (TMT) companies with the fastest-growing sales over three years and is closely followed by the UK's business and investment community.

Steve Langan, Managing Director of Hiscox UK and Europe, the title sponsor of the league table, commented, "It takes a number of qualities to be recognised as a Tech Track 100 business. Having well defined company values, a focus on nurturing talent and achieving customer satisfaction, and an eye on future-proofing your business are all important attributes. Many former Tech Track 100 companies have gone on to become stand-out successes, and this year's listing is equally exciting."

Greg Harris, co-founder and Sales Director of Cloud Distribution said, "We are thrilled to be included in the Hiscox Tech Track 100 league. Our success is testament to the dedication and determination of the Cloud Distribution team and demonstrates that we are fulfilling a real need in the security and networking market."

Tech Track 100 is compiled by Fast Track and published in The Sunday Times each September.

A typical Tech Track 100 company:

- is generally owned and run by entrepreneurs
- has between 20 and 200 staff
- has average 3 year sales growth ranging from 40% pa to 280% pa
- has sales ranging from £5m - £50m
- around 40% of the companies have venture capital backing

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About Cloud Distribution

Cloud Distribution is a value-added distributor of disruptive next-generation security and networking solutions that VARs can take to market quickly and easily. It currently distributes A10 Networks, Aerohive, Cisco Meraki, Cloud4Wi, Exinda, Lagoon, Lastline, Maas360, Peplink, Talon, Watchdox and Watchful. Its portfolio of disruptive security and networking solutions helps resellers to differentiate themselves from the competition and create new markets to sell in. The company was founded in 2009 by senior executives with a wealth of experience in the security, networking and optimisation space. Its philosophy is to take innovative, cutting-edge vendors into the UK market by recruiting and working together with skilled, reputable, market making partners. For further information please visit www.cloud-distribution.com or follow us on Twitter @cloudtweeters.

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