

# Xactly Named One of the Best Workplaces by Great Place to Work®

Submitted by: Xactly

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Company Recognized as a Leader in the small Business Category for Workforce Satisfaction, Business Success, and Thriving Culture of Motivated Employees

SAN JOSE & LONDON – September 18, 2014 – As a testament to Xactly's (<http://www.xactlycorp.com/>) growing business, engaged employees, and value-based culture, Great Place to Work® named the company one of the best small workplaces. Published in FORTUNE magazine, the annual 2014 Best Workplaces list recognizes companies that have exceptional workplace practices and cultures. This is the second time Xactly has received this prestigious recognition.

"I have always believed that employee satisfaction and great company culture come from creating an open environment where employees live and breathe the company's core values (<https://www.xactlycorp.com/company/xactly-trust/>). Achieving real employee engagement is more than just offering great perks and compensation. In our case, since our inception we have focused on core values and giving to our local communities and it makes me proud to know these values are not just painted on our walls, but internalized and emulated by our employees," said Christopher W. Cabrera, founder, president, & CEO, Xactly Corp. "As we've continued to grow over the past nine years, Xactly remains focused on keeping our workforce engaged by motivating thoughtfully, compensating fairly, and ensuring that each person understands how their work impacts and contributes to our mission. More than anything else, this is why Xactly is a great place to work."

Xactly was selected among hundreds of companies vying for a place on the list this year. Xactly participated in a rigorous selection process, which included an employee survey and an in-depth questionnaire about benefits programs and company practices. Companies were then evaluated on their credibility, respect, fairness, pride, and camaraderie. Xactly rated above 90 percent in each category, from great challenges and atmosphere, to rewards, and communication. View the company's full rating here (<http://us.greatrated.com/review/xactly-corporation2014>). Regarding Xactly's workplace and unique culture, one employee shared:

"This is the first place where I have worked that the core values of the organization are clearly communicated to employees, where the employees are expected to know and understand those values, and where those values inform decision making. They are more than a plaque on the wall, and they are the reason so many employees participate in community events and charities throughout the community."

In addition to its strong compensation and value-based culture, Xactly was highly noted for its XactlyOne (<https://www.xactlycorp.com/xactly-one/>) philanthropic program. XactlyOne organizes volunteer opportunities and projects for employees and their families, and encourages them to take action and donate their time and talents in the communities where they live and work. The company has donated thousands of volunteer hours and significant cash donations to these efforts.

Divided into two categories, Small (25-250 employees) and Medium (251-999 employees), the list has recognized companies with exceptional workplace cultures for the past eleven years.

Organizations named on the Great Place to Work® list typically demonstrate better financial performance, less employee turnover, higher levels of customer satisfaction and loyalty, more innovative and creative thinking, higher productivity, and an enhanced public perception.

“The work of these companies is quite impressive,” said China Gorman, CEO of Great Place to Work®. “They provide an example that others can look to, to see what kind of outstanding workplace is possible—regardless of size, industry, or other circumstances. For example, the growth that many of these companies are experiencing is tremendous, and they are paying close attention to culture every step of the way. This focus on a strong cultural foundation will help pave the way for continued success as they serve their employees and their customers.”

For more on Xactly's exceptional culture, please visit Xactly's Facebook albums ([https://www.facebook.com/XactlyCorp/photos\\_stream?tab=photos\\_albums](https://www.facebook.com/XactlyCorp/photos_stream?tab=photos_albums)). For career opportunities at Xactly check out Xactly's LinkedIn page (<http://www.linkedin.com/company/xactly-corporation>).

#### Additional Resources

- Xactly Corporation (<https://www.xactlycorp.com/>)
- Follow Xactly on Twitter (<https://twitter.com/Xactly>), Facebook (<http://www.facebook.com/XactlyCorp>), and the Xactly Blog (<http://www.xactlycorp.com/resources/blog/>)
- Tweet this: Xactly has been named one of the best places to work by @FortuneMagazine (<https://twitter.com/fortunemagazine>) & @GPTW\_US ([https://twitter.com/gptw\\_US](https://twitter.com/gptw_US))

#### About Great Place to Work

Great Place to Work® is the global authority on high-trust, high-performance workplace cultures. Through proprietary assessment tools, advisory services, and employer branding programs, including Best Companies lists and workplace reviews, Great Place to Work® provides the benchmarks, framework, and expertise needed to create, sustain, and recognize outstanding workplace cultures. Great Place to Work® produces the annual FORTUNE 100 Best Companies to Work For® list and the Great Place to Work® Best Small & Medium Workplaces list. Follow Great Place to Work® online at [www.greatplacetowork.com](http://www.greatplacetowork.com) and on Twitter at @GPTW\_US. For information about global operations at Great Place to Work®, visit [www.greatplacetowork.net](http://www.greatplacetowork.net).

#### About Xactly Corporation

With Xactly, companies unleash the motivational power of their incentive compensation (<https://www.xactlycorp.com/>). Our cloud-based, secure solutions help customers take control of their incentive processes and inspire performance.

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