

# Secunia and SBL announce new partnership to address cyber threats

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Secunia, a global supplier of Software Vulnerability Management products and services, has signed a Value Added Reseller agreement with leading cyber security specialist SBL. The agreement covers the vulnerability management and security patching products from the Secunia portfolio. In addition, VIM, Secunia's vulnerability management solution, will be included in SBL's innovative DOBUS<sup>TM</sup> platform.

Secunia products will be sold and implemented by SBL security specialists into central Government, defence and military sectors as well as SMB and enterprise organisations looking to enhance their security posture. Secunia was selected, following rigorous technical evaluation by SBL, as a best-of-breed solution that compliments and broadens SBL's solution portfolio.

The Secunia product set provides SBL with a solution that integrates into their security services, including the DOBUS platform that delivers critical patches and updates to highly secure "closed network" environments. SBL will work in partnership with Secunia to deliver intelligence to its DOBUS customers, allowing them to prioritise updating their users.

Scott Cattaneo, Commercial Manager at SBL commented; "Secunia fitted our requirement for an exciting technology proficient in providing global intelligence and context aware solutions commensurate with the profound changes within the cyber security threat landscape. SBL comprehensively evaluated the technology, plus we received excellent customer feedback, these two factors were significant in selecting Secunia as a technology partner. We believe Secunia offers something different and of great value to the SBL customer base."

Victoria Bentham, UK and Ireland Regional Director at Secunia added; "SBL are a true value added reseller and IT solution provider. Their ethos of delivering value to customers through innovation mirrors our philosophy and Secunia is delighted to be entering into partnership."

## Evolution of vulnerability management

The proactive response to emerging security threats is one of the corner stones to protecting an organisations sensitive data. In 2014, 83% of all vulnerabilities had patches available on the day of disclosure according to data from Secunia Research. Once vulnerabilities are known it may only be a matter of time until those with nefarious intent exploit it.

However, managing complex IT estates with diverse software is a huge challenge for IT departments. They need the intelligence to accurately identify and prioritise the remediation of vulnerabilities discovered. Effective vulnerability management and patch management tools are critical to achieving an improved security posture.

For more information and to download the Secunia Vulnerability Review 2015 please visit:  
[www.secunia.com/resources/vulnerability-review/introduction/](http://www.secunia.com/resources/vulnerability-review/introduction/)

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## NOTES TO EDITORS

### About SBL

Established in 1987, SBL are a Value Added IT Reseller, widely recognised as the market leader in Information Security. SBL offer a comprehensive portfolio of IT software, hardware, services and training, and have an in-house professional services team who enable the delivery of a comprehensive and innovative range of IT solutions to suit a range of goals.

Our commitment to innovation and agility is core to our philosophy at SBL. We embrace the dynamics of the changing market, delivering what our customers need today while anticipating what they will need tomorrow. Since our foundation we have developed and invested in sophisticated and mature business processes which have been purpose built to accommodate our customers needs. SBL are headquartered in York, England.

For more information please visit: SBL (<http://www.softbox.co.uk>)

### About Secunia

Founded in 2002, Secunia is a leading provider of IT security solutions that help businesses and private individuals globally manage and control vulnerability threats, risks across their networks, and end-points. This is enabled by Secunia's award-winning Vulnerability Intelligence, Vulnerability Assessment, and Patch Management solutions that ensure optimal and cost-effective protection of critical information assets.

Secunia plays an important role in the IT security ecosystem, and is the preferred supplier for enterprises and government agencies worldwide, counting Fortune 500 and Global 2000 businesses among its customer base. Secunia is headquartered in Copenhagen, Denmark.

For more information, please visit SECUNIA (<http://secunia.com>)

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