

iland introduces Disaster Recovery-as-a-Service with Veeam Cloud Connect

Submitted by: C8 Consulting

Wednesday, 2 December 2015

The industry leader in DRaaS offers Veeam customers easy, cost-effective, cloud-based Disaster Recovery

LONDON, UK - 2nd December, 2015 - iland (<http://www.iland.com/>), an award winning enterprise cloud hosting provider and noted leader in Disaster Recovery-as-a-Service (DRaaS) by Forrester Research, today announced a new fast path from cloud-based backups to full DRaaS using Veeam Cloud Connect technology.

The eagerly anticipated December release of Veeam Availability Suite v9 provides Veeam customers the ability to easily configure, test, and fail over to one of iland's eight cloud locations around the world.

"Earlier this year, Veeam introduced cloud-based backup with Veeam Cloud Connect. iland was a launch partner for this new technology, and in the ensuing months, hundreds of customers have engaged with iland to support their need for off-site storage of their VMware and Hyper-V VM backups," said Justin Giardina, chief technology officer, iland. "Now, Veeam is extending this technology to make it possible to execute a complete or partial fail-over into the cloud, and again, iland is at the front of the line, supporting this capability globally."

In order to simplify the adoption of this new technology, iland is releasing the service with a single line-item price, based strictly on the amount of storage required – and no hidden fees. This includes:

- No setup fees
- No per-VM costs
- No bandwidth costs
- No additional costs for exceptional phone support from Veeam-certified cloud engineers

"Veeam's replication technology makes it easy for organisations to gain the peace of mind that comes from knowing their businesses are protected by a full DRaaS solution," said Lilac Schoenbeck, vice president of product marketing and management, iland. "However many other cloud service providers ruin that simplicity by overwhelming customers with complex pricing schemas or poorly executed customer support. iland is dedicated to making everything from pricing to support easy for the customer, and our commitment to a single line-item with no hidden fees sets us apart."

iland has over 10 years of experience delivering exceptional DRaaS solutions and understands the criticality of testing to the success of a disaster recovery plan. Its service enables on-demand testing of its customers' DRaaS solutions.

Further, the Veeam technology enables customers to mix and match backup and disaster recovery, choosing how to protect each VM in their environment. It also supports:

- Full and partial fail-over
- Encryption in-motion and at-rest of customer VMs

- Built-in traffic reduction mechanisms and network extension functionality to smooth the fail-over process

The extension to the iland cloud is easy to configure within the Veeam Availability Suite v9 console.

Analyst recognition for iland's DRaaS leadership:

iland was positioned by Gartner Inc. in the "Challenger" quadrant of the 2015 "Magic Quadrant for Disaster Recovery as a Service." In the Magic Quadrant for this market sector, Gartner analysts evaluated 14 service providers offering DRaaS, based on the criteria of 'ability to execute' and 'completeness of vision.'

iland is also ranked as a leader in Forrester Research, Inc.'s report entitled, "The Forrester Wave™: Disaster-Recovery-As-A-Service Providers, Q1 2014 (<http://info.iland.com/jan2014/draas-forrester-wave>)." Forrester refers to iland as "the dark horse champion" in the report. In the research firm's evaluation, iland received the highest scores possible for its core DRaaS offerings, recovery objective capabilities, platform and application support, data resiliency and risk mitigation, security, value proposition and vision, as well as pricing, service levels and contract terms.

For more information on iland's enterprise cloud and disaster recovery services, go to:

- Public Cloud (<http://www.iland.com/services/enterprise-cloud-computing/>)
- Advanced Security (<http://www.iland.com/services/enterprise-cloud-computing-advanced-security/>)
- Disaster Recovery-as-a-Service (DRaaS) (<http://www.iland.com/services/cloud-disaster-recovery/>)
- Cloud Backup (<http://www.iland.com/services/iland-cloud-backup-with-veeam/>)
- Private Cloud (<http://www.iland.com/services/private-cloud/>)

About iland

With data centres in the U.S., U.K. and Singapore, iland delivers the only enterprise cloud solutions in the market today with true innovation, transparency, intelligent management and advanced security built in. iland's technology and consultative approach mean anyone—regardless of expertise, location or business objective—can experience the benefits of a hassle-free cloud. From scaling production workloads, to supporting testing and development, to disaster recovery, iland's secure cloud and decades of experience translate into unmatched service. Underscoring the strength of its platform, the company has been recognized as VMware's Service Provider Partner of the Year, Global and Americas; is part of the Cisco Cloud Managed Service Provider Program for IaaS and DRaaS; and partners with other industry leaders including Zerto and Veeam. Visit www.iland.com (<http://www.iland.com/>).

Trademarks

All registered trademarks and other trademarks belong to their respective owners.

###

UK Media Contact:

Sonia Navarrete
C8 Consulting for iland
+44 1189 949 7737/+44 7780 980756
sonia@c8consulting.co.uk